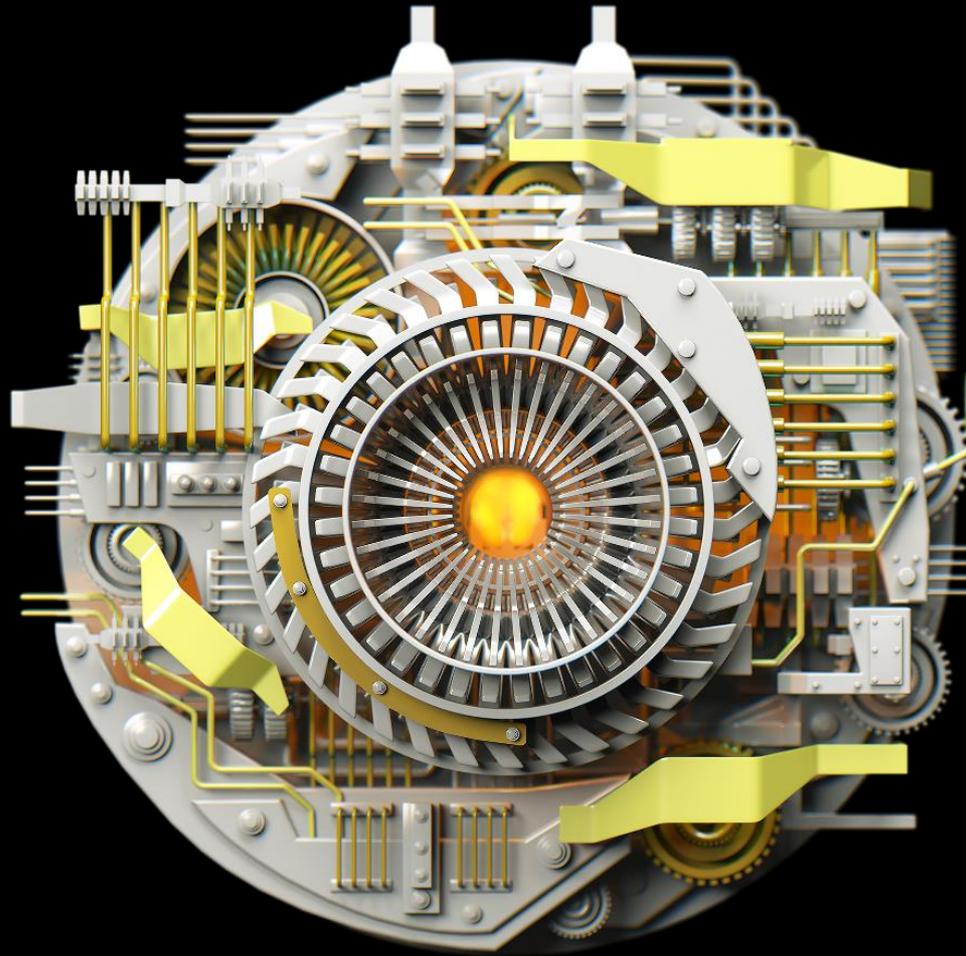


Deloitte.



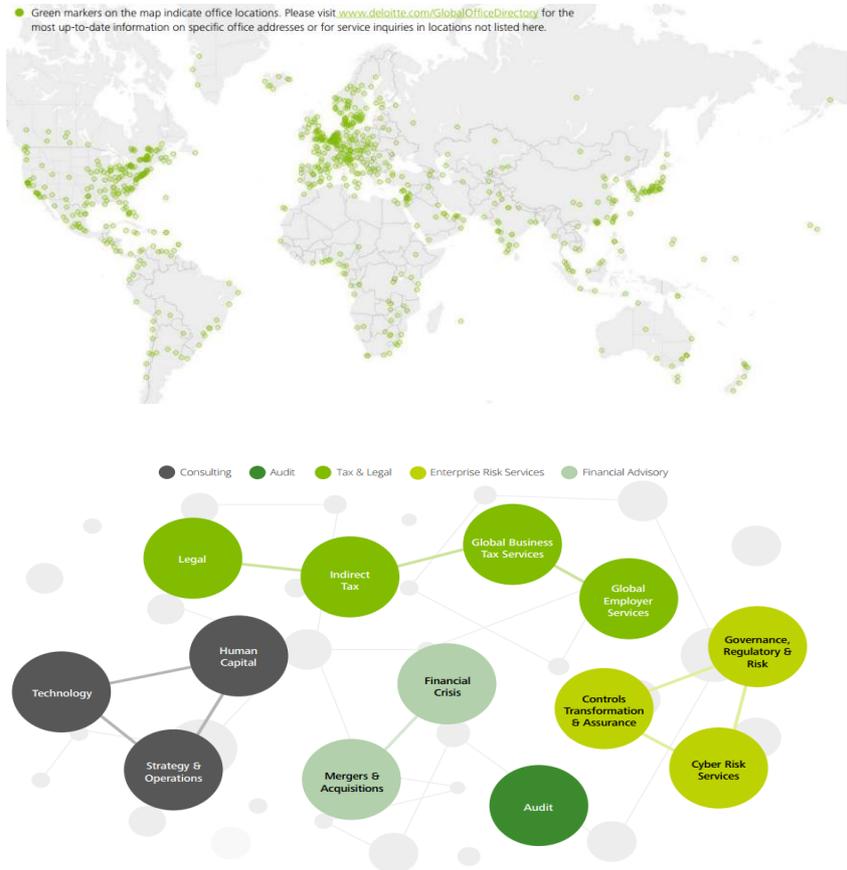
The Ghanaian Industrial Sector

Our thoughts

Deloitte: A globally trusted brand

Our Global footprint

Deloitte has over 225,000 professionals serving clients in more than 150 countries and territories.



Our African footprint

On the African continent, Deloitte has a physical presence in 34 of the 51 countries that it services. Our vast footprint of the integrated Deloitte Africa spans 15 countries, including Botswana, Burundi, Ethiopia, Ghana, Kenya, Malawi, Mozambique, Namibia, Nigeria, Rwanda, South Africa, Tanzania, Uganda, Zambia and Zimbabwe, across 27 offices and cities.



Deloitte: Our Offerings

We leverage our wide network of professionals to assist industry, investors and policy makers to forge meaningful partnerships and effective frameworks that foster lasting industrial development

Industries	Service offerings				
	Transaction Services	Valuation & Modelling	Restructuring Services	Infrastructure & Capital Projects	Corporate Finance Advisory
Consumer & Industrial Products	<ul style="list-style-type: none"> • Lender due diligence • Vendor due diligence • Acquisitions, reverse takeovers • Acquisition & investments by private equity groups and financial buyers 	<ul style="list-style-type: none"> • Purchase price allocation • Goodwill impairment • Structured finance • Business & intangible asset valuations • Pricing analysis • Fairness opinions • Financial modelling • Model validation 	<ul style="list-style-type: none"> • Turnaround • Loan portfolio management • Stressed and distressed advisory services • Liquidation • Insolvency services • Performance Improvement • Merger Integration 	<ul style="list-style-type: none"> • Public private partnerships • Project Finance Advisory • Project Feasibility • Project Management 	<ul style="list-style-type: none"> • Sell-side capital raising advisory • Buy-side capital raising advisory • Strategic options analysis • Strategic advice – capital markets • Divestitures • Public listings • Debt advisory
Energy & Natural Resources					
Financial Services					
Public Sector					
Life Sciences & Healthcare					
Technology, Media & Telecom					
Private Equity					

One stop shop for world class financial advisory solutions

Deloitte Debt & Capital Advisory

Fast facts

Who we are

- Deloitte Debt & Capital Advisory team comprises debt and capital professionals based in Ghana, linked to a Global network of over 150 in over 20 countries
- Each year we complete c.60 transactions in the London debt markets with total debt facilities in excess of £10bn

Global coverage Debt and Capital Advisory



Situations which typically trigger our involvement

<p>Refinancing Refinancing existing debt prior to maturity</p>	<p>Amendment Exercise Approaching existing lenders to obtain additional covenant or other flexibility</p>
<p>Acquisition Financing Arranging debt facilities to fund actual or prospective corporate acquisitions</p>	<p>Shareholder return Putting in place funding headroom to allow share buy-back programmes, special dividends or dividend recapitalisations</p>
<p>Large Capex projects Securing financing for specific expansionary projects</p>	<p>Entering new debt markets Assistance in accessing new providers of debt capital</p>
<p>Financing options review Preparing a report examining available financing options</p>	

Why people use our team

<p>Financing Expertise</p> <p>Deep knowledge and understanding of debt financing markets, options available and innovative financing solutions</p>	<p>Global Network</p> <p>Excellent long-standing contacts to decision makers at over 300 local and international banks and funds</p>	<p>Independent Advice</p> <p>Professional independent advice fully aligned with your objectives</p>	<p>Execution Resources</p> <p>A team of career debt financing professionals and ex-lenders who can support borrowers with first class execution resources</p>	<p>Competitive Financing Processes</p> <p>Efficient execution of competitive financing processes designed to meet your strategic timetable objectives</p>	<p>Negotiation Expertise</p> <p>A detailed understanding of balancing financing relationships with obtaining the desired outcome</p>
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Deep client relationships are at the heart of the Deloitte Debt Advisory business model

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