



### 2023 AGI GHANA INDUSTRIAL SUMMIT & EXHIBITION

"Industrialisation Through Sustainable and Efficient Supply Chains"

**18-20** 8.00am-SEPT. 2023 5.00pm

Accra International Conference Centre (AICC), Accra Ghana.















EanMilk

WACOMP | Ghana



International

Trade Centre















giz

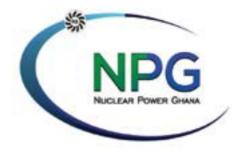














### Nuclear Power, Spearheading Ghana's Industrial & Economic Growth

As the Owner/Operator organisation of Ghana's first Nuclear Power Plant, NPG is responsible for project development, project feasibility, plant and site licensing, regulatory compliance, construction, commissioning as well as ensuring that the plant is operational, maintained and decommissioned in compliance with international best practices.

Key to its business tenets, NPG is committed to Safety, Transparency, Accountability, Teamwork, and Excellence as cherished values.





## AGI GHANA INDUSTRIAL SUMMIT & EXHIBITION



Hon. K. T. Hammond Minister for Trade & Industry of the Republic of Ghana

Hon. Bryan Acheampong Minister for Food and Agriculture of the Republic of Ghana

Alle

Hon. Dr. Matthew Opoku Prempeh Minister for Energy of the Republic of Ghana

**H.E. Irchad Razaaly** European Union Ambassador to Ghana

# **Dr. Humphrey Ayim-Darke** Association of Ghana Industries President

Mr. Emmanuel Antwi-Darkwa Chief Executive, Volta River Authority

100

Constanting

**Mr. Yeo Ziobeieton** Managing Director, Fan Milk Ghana Plc

# Welcome Address **AGI PRESIDENT**

This year's Industrial Summit and Exhibition presents yet another opportunity for us to rethink our industrialization as a country. Guided by the overarching framework of Ghana's industrial transformation agenda, 1D1F initiatives, Planting for Food and Jobs, and Ghana's export development agenda, many of us gathered here today are anxious to see our industries develop local production capacity enough to produce the basic and essential products that we consume. Government's industrialization initiatives such as 1D1F and the development of industrial economic zones are well-intended strategic initiatives that could transform our local industry. Our manufacturing sub-sector's contribution to GDP has virtually stalled, about 11%. While finding pathways to deepen our industrialization drive in this three-day Summit, it is my wish that we explore ways of attracting investments to quickly develop the raw material base for what we grow and consume. Time is not on our side, considering the fact that we are already trading under AfCFTA. Today, trading under the Africa Continental Free Trade Area agreement offers Ghana a unique opportunity to scale up our National Export Development agenda in this free trade area.

e have identified a number Ghanaian products that are in good demand in view of our comparative advantage in producing these products in Ghana. It therefore makes business sense to site such businesses in Ghana and produce them here for foreign markets. Within this context, the raw material and efficient supply chain are crucial and the importance of developing the raw material base for local production cannot be overemphasized. We are determined to scale up and build local production capacity for enterprise development to become African giants, with the right support from Government. Indeed, only a private sectorled Industrial development with mutual support from Government to implement the right policies will

create a robust Ghanaian economy and sustainable jobs.

Our local supply chains have a bearing on current rates of inflation. Recent reports from the Ghana Statistical Service indicate that our food basket is a key determinant of our headline inflation figures. A significant proportion of the food we consume is imported. Such food imports are subject to price hikes on account of our weak currency, and high cost of freight. These feed into the high rate of inflation we experience lately. The positive correlation between food prices and inflation makes a good case to prioritize Agribusiness related local supply chains especially, to drive down inflation. The chain has good prospects and linkages also for value addition and employment creation.

From the foregoing, we still have a lot to accomplish and the theme for our Summit sets the tone for good dialogue and policy prescriptions that should propel us forward.

May I add my best wishes for a successful and fruitful Summit. Thank you.







Seth Twum-Akwaboah

••••••

### MESSAGE FROM CEO, ASSOCIATION OF GHANA INDUSTRIES

I wish to extend my sincere gratitude to all our sponsors and participants for keeping faith with us for all these years. Against the backdrop of a successful Ghana Industrial Summit and Exhibition (GISE) we held last year, we are motivated to move the AGI Ghana Industrial Summit to another level this year. The Industrial Summit is one of our flagship events and thankfully, patronage has been great, coupled with the traction we have seen so far. What we have today as the Summit is largely as a result of the strategic and dependable partnerships, we have forged with key institutions whose complementary expertise, skill and resources have brought us this far. Our partnership with the European Union, McGill University, the MDAs, GIZ, Volta River Authority, Fan Milk Ghana, Plan Ghana, among others, continues to strengthen the institutional collaboration between the public and private sector, and creates a good platform for all our sponsors and exhibitors to promote their brands as well.

ndustry is at the heart of our advocacy. As an Association that speaks for the private sector, we have over the years initiated and led policy reforms to promote our manufacturing sub-sector and Industry as a whole. In promoting Industry, we reckon the importance of leveraging sustainable practices and local supply chains in doing business. Indeed, this year's theme Industrialization Through Sustainable and Efficient Supply chains speaks to that, and our commitment to this cause has found expression in a number of initiatives we are embarking on. I am happy to inform you that the AGI is a signatory to the UN Global Compact which upholds quality standards in sustainable practices.

Discussions on the need to develop our local supply chains in a sustainable manner have also taken center stage since the outbreak of the covid-19 pandemic. These discussions cannot yield desirable results without Government incentivizing local industry to invest in the production of certain key raw materials Industry needs. While we must quickly develop our local supply chains for our essential food items and medicines, at the least, this Summit has brought on board a few selected companies to share their experiences of involving the active streamlining of supply side activities to maximize customer value and gain a competitive advantage in the marketplace. We acknowledge that different industries will have different sourcing requirements and the raw materials ought to meet the manufacturing specification needed for the production of goods.

I wish to emphasize that supply chain management in a sustainable manner is especially critical for producers of perishable goods.

This Summit promises to be an exception, considering the list of eminent resource persons scheduled to share their knowledge and experience with us in the coming days. I have no doubt these experts will deliver a wealth of knowledge and information that will help shape our thoughts on developing our local Industry through efficient supply chains.

### GOODWILL MESSAGE FROM AMBASSADOR OF THE EUROPEAN UNION TO GHANA

18 September 2023

At the European Union we are truly excited by this year's Ghana Industrial Summit and Exhibition. Its theme: 'Industrialisation through Sustainable and Efficient Supply Chains'' illustrates how our vision of the bilateral economic, investment and trade relationships between Ghana and the European Union should be fostered.

he EU attaches great importance to its partnership with Africa in general, and with Ghana in particular. The aspirations of the African Continental Free Trade Area are highly commendable and progress made so far is impressive. As many of you know, the EU has supported the AfCFTA initiative financially and institutionally since the very start. To this end, the EU has thus far disbursed €82 million supporting AfCFTA negotiations and architecture as well as implementation mechanisms. It has done so for the very reason at the EU we are convinced that AfCFTA helps spur both industrialisation of the African continent as well as sustainable and efficient supply chains that shall be increasingly originating domestically on the African continent. With the implementation of the African Continental Free Trade Area (AfCFTA), business opportunities will only intensify.

The EU-Ghana economic ties developed across more than five decades. Since 1971 and thanks to several trade arrangements, Ghana has enjoyed increasingly preferential access to the EU market. The sort of access whose end objective is exactly about sustainable and efficient supply chains of Ghana's industrialisation.

With the entry into force of the landmark Economic Partnership Agreement (EPA) between the EU and Ghana in 2016, Ghana's duty-free and quota-free access to EU

markets was legally

cemented. The Agreement ensures stability, predictability and legal certainty for economic operators trading between the EU and Ghana. The EPA also places Ghana in an ideal situation to take advantage of the market opportunities on the African continent.

This is a huge opportunity because the EU is Ghana's second trade partner, with trade exchange value of around €4,2 billion in 2022 . The EU is Ghana's first importations partner (€2,2 billion of imports in 2022). At the same time, Ghana exported €2 billion worth of products to the EU that same year. Trade data suggests that in the last decade, trade flows have increased and gradually are diversifying for Ghana. Since EPA entered into force, Ghana's exports volume grew exponentially and almost doubled, from €9.5 billion to €17,6 billion in 2022. In other words, the agreement works and creates an enabling base for more sustainable and efficient supply chains in Ghana.

The EPA agreement notably also lowers the cost of importing machinery, technological advanced inputs and production knowhow. This is paramount to enable value addition, support economic transformation and industrialization, and make Ghana Beyond Aid a reality.





**H.E. Irchad Razaaly** 

It enables Ghanaian businesses to import necessary machinery at a cheaper price from Europe to be used for processing Made in Ghana products destined for the African and exports markets. The EPA can therefore be instrumental in furthering Ghana's ambition to become a regional and continental trade hub.

This year the EU sponsors an event that features on the GISE's agenda on September 19th in the afternoon. It is titled: 'Towards a sustainable agribusiness sector in Ghana: challenges and opportunities' our half-day session which will feature a panel on Agribusiness, including sustainable supply chains and inputs for agri production. The event will host esteemed experts from international academia and organisations and provide the latest world of knowledge and insights into developing agribusiness and its sustainable supply chains for the domestic market and Ghana's exports under the AfCFTA and EPA.

We are also very happy to showcase our 'EU Village' Pavilion as part of the GISE's exhibition. It will feature our most prominent programmes supporting Ghanaian private sector SMEs and agricultural value chains. The European Chamber of Commerce will also be there with us to liaise with you all and present on the EU trade and investment opportunities with Ghana.

Last but not least, our EU pavilion and these of our supported SMEs will offer the participants an opportunity to indulge in the enjoyment of delicious, sustainable produced Ghanaian agricultural products such as mangos and tropical fruit juices, cashew nuts, savoury plantain chips, fine chocolate or coffee or my personal favourite drink: a refreshing glass of sobolo Let me conclude by saying that the current geopolitical situation, prevailing economic uncertainty and the growing urgency of the climate crisis show how interdependent our two continents are. This is why it is so important that the EU and Ghana are capable of tackling common challenges by building a modern, sustainable and mutually rewarding partnership of equals. The EU participation to the GISE 2023 is an expression of these shared interests and common goals.

Enjoy!



Mr. Emmanuel Antwi-Darkwa

ver the years, AGI through its commendable mission has carried out its proactive support services for the industrial sector and has substantially contributed to the growth and development of industry in Ghana.

It has been an exciting and impactful journey of creating an avenue for the Ghanaian business community; small, medium, and large-scale companies alike to network and showcase their products and services to prospective clients and investors. The GISE presents a platform to dialogue with policymakers, investors, and other industry players annually on thought-provoking topics needed by local businesses seeking to trade and thrive within the African market and beyond.

I am happy the sixth (6<sup>th</sup>) edition of the GISE is aimed at fostering progressive partnership among key stakeholders in Ghana's economy; by using knowledge exchange as a tool to remedy Supply Chain bottlenecks confronting industries.

### GOODWILL MESSAGE BY CHIEF EXECUTIVE, VOLTA RIVER AUTHORITY

All too soon another year is here with us again with a unique opportunity for the Volta River Authority (VRA) to continue its annual commitment of partnering the Association of Ghana Industries (AGI), at the Ghana Industrial Summit and Exhibition (GISE).

It is my hope that we will all participate fully and rally round this year's Summit Themed:"Industrialisation Through Sustainable and Efficient Supply Chains". The theme acknowledges the disruptive effects of COVID-19, the impact of climate change and the dampening overall economic growth on Ghana's Industrial Supply Chains.

On behalf of the Management and Staff of VRA, I salute AGI for taking yet another giant step in the development of our local economy. In that regard, let me firmly assure the Management of AGI that VRA will continue to support your vision, principles, values, and standards to promote public policy, trade, and commerce in the country.

Thank you.

(f) (y) (n) agighana

GHANA INDUSTRIAL SUMMIT & EXPO 2023 | 13

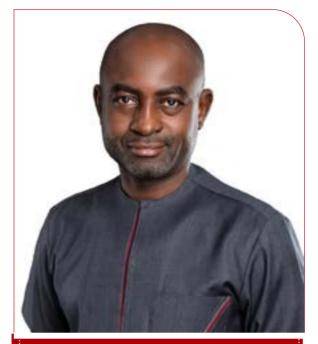
### MESSAGE FROM **MD FAN MILK PLC**

### Distinguished Guests, Industry Leaders, and Esteemed Partners,

extend a warm welcome to you all at this year's Ghana Industrial Summit & Exhibition, a forum that holds profound significance in shaping the trajectory of our nation's industrial landscape. As the Managing Director of Fan Milk PLC, I am energised and inspired, to share our vision, our commitment, and our unwavering belief in the boundless potential of Ghana's industrious spirit.

Why is this topic, "Leveraging Local Sourcing for a Resilient Future," of paramount importance to Fan Milk PLC and our beloved nation?

- 1. **Strengthening Resilience:** In an era, fraught with global challenges and uncertainties, the resilience of supply chains has become an imperative. Fan Milk PLC has embraced this urgency by championing local sourcing. By doing so, we not only fortify our operations but also ensure that external disruptions have minimal sway over our ability to serve our cherished customers. We stand resolute in guaranteeing product availability and quality, even in the face of adversity.
- 2. **Sustainable Ingredients:** We are on a journey to harness the rich tapestry of Ghana's resources. At Fan Milk PLC, we are exploring the integration of local raw materials, such as Shea olein, coconut milk, soybean, and more, into our product range. Beyond supporting local farmers and suppliers, this initiative echoes our profound commitment to sustainability. It is a testament to our faith in the exceptional quality and untapped potential of homegrown ingredients.
- 3. Local Packaging: I am delighted to share that we are on the cusp of achieving our ambitious target - the utilization of locally produced packaging for nearly all our products. By doing so, we are not merely reducing our environmental footprint; we are catalysing the growth of local packaging industries. This demonstrates our belief in the transformative power of collaborative and responsible practices.



**Mr. Yeo Ziobeieton** 

As we gather here today and for the next 3 days, I urge you to believe in the Fan Milk brand, not merely as a provider of refreshing and nutritious products, but as a symbol of unwavering commitment to Ghana's growth and prosperity. Fan Milk PLC is not just a company; it is a steward of hope, a catalyst for change, and a champion of resilience in the face of challenges.

Our doors are open wide to local suppliers who share our vision, who understand the value of partnership, and who are as committed as we are to shaping a brighter future for Ghana. Fan Milk PLC is more than just a corporation; we are a conduit for dreams, a bridge to possibilities, and a testament to the incredible potential of local businesses and industries.

In closing, I stand here before you, not merely as the Managing Director of Fan Milk PLC, but as a custodian of a vision - a vision of an efficient and sustainable supply chain, a vision of an empowered and prosperous Ghana. Together, let us embark on this journey, with determination in our hearts and a resolute belief in the transformative power of collaboration. Together, we can build a resilient future, where Ghana's industries shine as beacons of hope, prosperity, and self-reliance.

### ENDORSEMENT STATEMENT BY **THE EXECUTIVE DIRECTOR OF NUCLEAR POWER GHANA (NPG) FOR THE 2023 GHANA INDUSTRIAL SUMMIT AND EXPO (GISE)**

September 18-20, 2023



STEPHEN YAMOAH (PHD) Executive Director

I am delighted to extend my endorsement of the Ghana Industrial Summit and Exhibition (GISE), a prestigious platform for high-level deliberation and decisionmaking of visionaries and leaders from various sectors of the Association of Ghana Industries (AGI), government institutions and agencies, and private individuals.

he GISE represents a unique opportunity to convene with fellow experts, industry players, personalities, policymakers, and entrepreneurs to foster valuable discussions, establish powerful collaborations, and ignite transformative change.

Nuclear Power Ghana (NPG), is privileged to be associated with AGI and has enjoyed unflinching support for Ghana's Nuclear Power Programme/ Project efforts.

As the Executive Director of NPG, I am excited to confirm our participation in this year's Summit on the theme, "Industrialisation Through Sustainable and Efficient Supply Chains".

We are ready to share with you the progress made on the project activities and contribute our insights, experience, and innovative solutions including the role of AGI in improving energy security and diversity of the country.

We are equally enthusiastic about our involvement in the 'Energy Day', Day 3 of the Summit, to deliver a presentation on "Securing the Benefits of Ghana's Nuclear Power Project through Strategic Industrial Involvement" and our subsequent participation in the Panel discussions.

We believe that through collective action and shared knowledge, we can make significant strides towards addressing one of the pressing challenges in our Power sector, adequate and affordable electricity, which is a major concern to industries.

We look forward to establishing new partnerships and strengthening existing relationships during this year's Summit.

We highly commend the AGI for their devotedness in creating this platform, and persistent determination to ensure the yearly professional event that empowers leaders to make an impact and proffer solutions to advancing industrial growth and improving our economy.

We are proud to partner with the AGI, and very confident that our engagement in the GISE 2023 will be instrumental in advancing our shared goals.

We wish you a very successful event and fruitful engagements.



### REMARKS FROM **DIRECTOR, BUSINESS DEVELOPMENT SERVICES AGI**

Johnson Opoku-Boateng

"The best supply chains aren't just fast and cost-effective. They are also agile and adaptable, and they ensure that all their companies' interests stay aligned" – Hau L. Lee

he soaring prices of foods, fertilizer and energy have rendered Ghana's economy vulnerable: Inflation hit a more than two-decade high of 54.1% in December 2022. This has created distress among private sector players, as there is a need for an adjustment to fit the current reality. The threat of food insecurity looms due to disruptions in supply of staple foods, fertilizer, and energy.

These economic challenges have led to organizations seeking ways to create long-term value; by rethinking supply chain operations towards more resilient options. Further, business leaders now need to acquire proficiency in assessing supply chain risks, planning for disruptions, and seeking innovative ways to avoid them. Modern technology has the power to sense disruptions from afar with early warning systems. Business owners can take advantage of these technologies to respond in real time with efficiency in operations and productivity.

It therefore follows that investments by the private sector on more productive and sustainable areas is critical to accelerate impact.

The role of policy makers in enacting responsive policies, and fund research in technology use rather than conventional production practices in the wake of these happenings cannot be underestimated. With the country facing environmental challenges that pose a threat to its import substitution efforts, it is important to rethink Ghana's green growth. The private sector has already made significant strides in adopting sustainable practices, and their actions could be accelerated by creating a business environment that facilitates green growth, including providing tax breaks and insurance for adopters of green technology. Also, Interventions designed by development partners should be targeting programmes that promote resilient supply chains.

The Ghana Industrial Summit and Exhibition (GISE) is being hosted with support from the Ministry of Trade & Industry, Ministry of Food and Agriculture, Ministry of Foreign Affairs and reputable local and international partners to identify and address these supply chain bottlenecks frustrating Industrial development. All sectors of industry are represented in each event to ensure a holistic consideration of matters affecting Industry.

The 2023 edition GISE aims to foster progressive partnerships among key stakeholders in Ghana's economy; using knowledge exchange as a tool to remedy supply chain bottlenecks confronting Industry. The theme for this year's event is "Industrialisation through sustainable and efficient supply chains".

This year's Summit, as in previous editions, will be graced by some notable personalities. I will also appreciate all our speakers and panellists who have accepted our invitation to share their deep insights on the different topics. We have no doubt in our minds that your delivery will trigger meaningful outcomes to support our economy. To our partners and numerous sponsors, we say thank you. Appreciation also goes to all exhibitors for believing in the GISE brand and pouring out in your numbers to participate in this event. Let me finally thank my team for another wellplanned Summit & Expo and to all delegates and visitors feel at home and enjoy the thought-provoking sessions and exhibitions. God bless us all.



### PARTICIPATING COMPANIES

**EU Delegation Volta River Authority** GIZ DBG Fan Milk Ghana Ltd **Plan International** ITC - Cocoa & Coffee Sewage Systems UNIDO WACOMP UMAT **CSIR - Food Research Inst Guinness Ghana Compete Ghana** NPG Promasidor **QA Consult 3ESL** ESC Landcaster University **Green Vine** Buckpress тмк **AFB Golden Ent Faivich Ent** SheaClan ByGee **JV Naturals** Enamelle Co. Ltd Sistasiter Ventures Jnazy Essentials Stidolf Ent **Evergreen Blessed Ent** Evergreen Blessed Ent Jana-Psalms Ent Soul and Beauty By Faith Hairphanie **SNB Rumee Ent** Letstalkhair Ayurvediac Ordershop Beauty 101 Ent

**360 Naturals** LaamShea Products **Obba Essentials** Sekaf Ltd **Bubune SKincare** NyCaPro Beauty Solution Oasis **Ele-Agbe Flocare Beauty Oxy Industries Ltd** Josma Agro Industries Lillipat Group of Co. Vinolia Worth Foods **Christaa Agricultural Ventures** Meannah Foods **Edimass Foods Ltd** Hendy Farms Judacy Plus Esi Booties Online Brand **Osiru Farms Oklemekuku Agro Products and Farms** Complex, **GP** Communications **Unique Knits N Knots** Kobbs Farms Vicca Juice Plus **Justo Naturals Qualipine producers Union** Activa Insurance City Laundry Equipments Ltd Sekoe chocolates Plot Ghana **Bioko Treats** Ab Ovo Ziavututui **Gold Coast Roasters** 

#### "Industrialisation Through Sustainable and Efficient Supply Chains"

DAY	MONDAY
	18 <sup>TH</sup> SEPTEMBER 2
NE	

023

REGISTRATION 0800 - 0900 **OPENING SESSION** 0900 - 1000 **Documentary/Business networking activities** 1000 - 1005 Opening prayer - Mr. John Defor 1015 - 1025 Welcome Address by Dr. Humphrey Ayim-Darke, President, AGI 1025 - 1040 **Remarks by Premium Partners** • Chief Executive, VRA - Mr. Emmanuel Antwi-Darkwa • Managing Director, Fan Milk Plc – Mr. Yeo Ziobeieton • Gerald Guskowski, Cluster Coordinator, Network for Inclusive Economic Development, GIZ Ghana. 1040 - 1050 Statement by H.E. Irchad Razaaly - European Union Ambassador to Ghana 1050 - 1105 Keynote Speech by Hon. Bryan Acheampong - Minister of Food and Agriculture 1105 - 1120 Speech by Guest of Honour - Hon. K.T Hammond Minister of Trade & Industry 1120 - 1140 Official Opening of Ghana Industrial Summit & Exhibition 2023 by Special Guest of Honour (cutting of ribbon and guided tour of the exhibition by the exhibition coordinator) **MC: Kafui Dey** 

1140 - 1210	SNACK BREAK

SETTING THE STAGE FOR DISCUSSIONS	The session will focus on the theme for the summit.
1210 - 1225	<b>Strengthening engagements among actors in the agricultural value chain to achieve the import substitution agenda</b> – Mr. Robert Ankobiah, Chief Director MoFA
1225 - 1240	<b>Efficient supply chains as a precursor to sustainable development –</b> Mr. Richard Asante-Amoah, Lead Executive - The Chartered Institute of Supply Chain Management
1240 - 1255	Innovative Approaches to Supply Chain Risk Management - Mr. Richard Laryea, Market Manager, Risk Governance and Sustainability, Diageo (Africa)
	Panel Discussion
	1. Mr. Robert Ankobiah
	2. Mr. Richard Asante-Amoah
	3. Mr Richard Laryea
1225 - 1300	Q & A

Moderator: Kafui Dey





1325 - 1400	LUNCH BREAK
1400 - 1630	FINANCE, B2B & MATCHMAKING SESSIONS
1400 - 1420	<b>Financing the private sector to invest in modern infrastructure for growth</b> <b>in strategic supply chains –</b> Audrey Abakah - Head of SME, Agency Banking and Partnership, ABSA Bank
1420 - 1440	Environment, Social, and Governance (ESG) compliance and business sustainability - John Boateng Akuoko-Tawiah, Head of ESG, Development Bank Ghana.
1430 - 1500	Panel Discussion – What is the role of Banks in supporting SMEs in building strong supply chain networks. How does ESG add to the business success?
	Panel Discussion
	1. Audrey Abakah
	2. John Boateng Akuoko-Tawiah
	Q & A
	Moderator: Kafui Dey
12	
	B2B Networking – Introduction of Companies
1500 1000	1. Fan Milk Limited
1500 - 1600	2. European Chamber Company
	3. Plot Enterprise Ghana Limited
	4. Guinness Ghana Ltd 5. Promasidor
	Business Networking Session/Snacks
1600 - 1700	
	MC: Kafui Dey



TUESDAY 19<sup>TH</sup> SEPTEMBER 2023



SUPPLY CHAINS T	ECHNICAL DISCUSSIONS		
0800 - 0900	Registration/Documentary		
0900 - 1000	Opening prayer		
0910 - 0930	Welcome Address and overview of Day 1		
0310 0330	Mr. Seth Twum-Akwaboah, Chief Executive Officer, AGI.		
TECHNICAL SESSION - 1	Theme 1: Manufacturing Players Discussion		
09:30 - 09:50	Building Resilient Supply Chains through Local Sourcing - Mr. Yeo Ziobeieton, MD, Fan Milk Ghana Ltd.		
09:50 - 10:10	<b>Emerging trends in Green Technology Adoption in Supply Chains -</b> Mr. Samuel Kwame Ntim Adu, CEO, Yedent Agro Group Of Companies Ltd		
10:10 - 10:30	Leveraging the capacities of SMEs to accelerate supply chain development in the agribusiness sector – Mr. Patrick Nimo, Chief Director MoTI		
10:30 - 11:00	Panel Discussion "Collaboration with Government and Development Partners": Highlighting the collaborations between Fan Milk PLC and other manufacturing companies, the government of Ghana, and development institutions to promote sustainable supply chains and achieve industrialization goals.		
	Panelists1. Mr. Yeo Ziobeieton2. Mr. Samuel Kwame Ntim Adu3. Mr. Patrick NimoModerator: Mr. Kwame Jantuah		
1100-1115	SNACK / BREAK		
TECHNICAL	THEME 2 – Discussion by Supply Chain Experts		
SESSION - 2 1115 - 1135	Adopting technology and innovation to promote and mitigate domestic production disruptions in supply chains - Prof. Noel Tagoe Chief Executive, Sandhills Advisory Services		
1135 - 1155	Trends in industrial development for economic diversification which policy makers and industrialists should know - Mr. George Owusu-Ansah, MD Unilever Ghana Ltd.		
1155 - 1215	The importance of infrastructure investments: An important link in the Supply Chain - Mr. David Ofosu-Dorte, Senior Partner AB & David.		
1215-1235	Supply chain stratagies for business sustainability in a VUCA world Mr. Yaw Nsarkoh, Adviser, Investor, Strategist		
1235 - 1300	Panel DiscussionPanellists1. Prof. Noel Tagoe3. Mr. David Ofosu-Dorte2. Mr. George Owusu-Ansah4. Mr. Yaw Nsarkoh		
	Moderator: Dodi Seidu		





<b>1300 - 1400</b>	LUNCH BREAK
TECHNICAL SESSION - 3	THEME 3 – European Union Session
1430 - 1445	Welcome and opening
1445 - 1510	Presentation Culture and geography to design food security: an innovative approach for West Africa (abstract) - Ms Isabelle Antunes, PhD and Researcher
1510 - 1525	Q&A
1530 - 1630	Main Panel Discussion
	<ul> <li>Panellists</li> <li>1. Mr Anthony Morrison, CEO Ghana Agribusiness Chamber</li> <li>2. Mr. Ziad Hamoui - National President, Borderless Alliance Ghana</li> <li>3. Mr. Yurdi Yasmi, FAO representative for Ghana</li> <li>4. Mr Andrea Ghia - Eurocham and EU-Ghana Agribusiness Platform</li> <li>5. Ms. Celine Prudhomme, Representative of the EUDEL to Ghana on Agri Value Chains support</li> <li>6. Ms. Inge Tenniglo, Representative of Dutch Embassy on agribusiness support programmes</li> </ul>
TECHNICAL	
SESSION - 4	THEME 4
1630 - 1650	Presentation Innovative business models to support farmers' financial needs – Mr. Changwe Kumalinga, CFO of Good Nature Agro.
1650 - 1715	Q&A on the panel and second presentation
	Moderator: Leanne de Bassompierre
1715 - 1730	Wrapping up and closing remarks
SIDE EVENT 1 (COMMITTEE HALL 2)	GIZ AFCFTA SIDE EVENT & PLAN PITCH COMPETITION (AFCFTA SIDE EVENT)
0930 - 0940	Welcome Address by Johnson Opoku-Boateng, Director, BDS, AGI
	<b>Opening remarks</b> by Dr. Maren Breuer - GIZ Trade Hub Ghana, Project Lead Programme Support to the AfCFTA / Alliances for Trade Facilitation – Ghana Components
	Developing effective supply chains to take advantage of the AfCFTA – the case of SMEs by Dodi Seidu, Chief Executive, Africa Trade Academy Q & A
1030 - 1040	SNACK BREAK



DAY	TUESDAY
TWO	19 <sup>TH</sup> SEPTEMBER 2023

1040 - 1050	PITCH COMPETITION – PLAN INTERNATIONAL Opening remarks by representative from PLAN International
	Pitch Competition Introduction of Panel of Judges and rules – Pitch (5 mins each)
1050 - 1220	1st Contestant7th Contestant2nd Contestant8th Contestant3rd Contestant9th Contestant4th Contestant10th Contestant5th Contestant11th Contestant6th Contestant11th Contestant
	Judges: Judge 1: Rose Aawulenaa Judge 2: Joyce Darkoa Joyce Judge 3: Sarah Edris Asiedu
1220 - 1300	Collation of results, Announcement of Winners and Presentation of Awards
1300 - 1400	Closing remarks – PLAN International
1140 - 1210	LUNCH
SIDE EVENT 2	COCKTAIL WITH THE EUROPEAN UNION DELEGATION
1730 - 1900	<i>Welcome to the event and introductions:</i> AGI representative EU representative
	Cocktail Hour
	Keynote speech: •Mr. Irchad Razaaly, European Union Ambassador to Ghana •Comments
	•Networking

•Event wrap up Thanks, and outline for Day 3 – AGI representative



WEDNESDAY 20<sup>th</sup> SEPTEMBER, 2023



REGISTRATION	0800 - 0900
<b>OPENING SESSION</b>	
0900 - 0930	Opening Prayer/Documentary
0930 - 0945	Welcome Address by Chief Executive of VRA Mr. Emmanuel Antwi-Darkwa
0945 - 0955	Remarks by Executive Director of NPG Dr. Stephen Yamoah
0955 - 1010	Remarks by President of AGI Dr. Humphrey Ayim-Darke
1010 - 1025	Speech by the Special Guest of Honour, The Minister of Energy, Hon Dr. Matthew Opoku-Prempeh
1025 - 1040	Tour of Energy companies at the Exhibition by dignitaries
1040 - 1055	SNACK BREAK
TECHNICAL SESSION - 1	Theme 1
1055 - 1110	Managing Supply Chain Disruptions Through Technology and Innovation for Efficient Power Generation – Mr. Edward Obeng-Kenzo, Deputy Chief Executive Engineering & Operations, VRA
1110 - 1125	Securing the benefits of Ghana's Nuclear Power Project through Strateg Industrial Involvement - Mr. Daniel A. Wordson - Manager, Executive Office, NPG
1125 - 1140	<b>Energy transitions and the role of the MoE to position itself to support industr</b> <b>take advantage</b> - Dr. Robert Bright Mawuko Sogbadji, Deputy Director, Renewable Nuclear Energy, Ministry of Energy
1140 - 1200	Panellists1. Mr. Edward Obeng-Kenzo,2. Mr. Daniel A. Wordson3. Dr. Robert Bright Mawuko Sogbadji,4. Mr. Kwaku Osei-SarpongModerator: Mr. Kwame Jantuah
TECHNICAL SESSION - 2	Theme 2
1200 - 1215	<b>Creating conducive utility tariffs in the wake of the IMF programme -</b> Dr. Ishmael Ackah CEO PURC
1230	Ghanaian Industry & Climate Change: Opportunities for GHG Emission Reduction – Mr. Michael Ampem Boateng, Consultant, AGI Energy Service Centre
1230 - 1300	<b>Energy transitions and the role of the MoE to position itself to support</b> <b>industry take advantage -</b> Dr. Robert Bright Mawuko Sogbadji, Deputy Director, Renewable & Nuclear Energy, Ministry of Energy
1140 - 1200	Panellists         1. Dr. Ishmael Ackah         2. Mr. Michael Ampem Boateng         3. Mr. Kwaku Osei-Sarpong         Moderator: Mr. Tsonam Cleanse Akpeloo



<b>DAY</b> THREE		IESDAY EPTEMBER, 2023	
1300 - 1400		LUNCH BREAK	
Activity	/	ENTREPRENEURAL PITCH COMPETITION (EPC): Theme: "Enabling ecofriendly and resilient food systems."	
1400 - 1410		Welcome Address by Johnson Opoku-Boateng, Director, BDS, AGI	
1410 - 1425		<b>Remarks by Premium Partners</b> McGill University - <b>Dr Nii Addy</b> on behalf of the Deputy Provost GIZ - <b>Eunice Agyeiwah Agyepong,</b> Techincal Advisor, Invest for Jo Impact Investing Ghana - <b>Justina Mensah,</b> Program Officer; Deal F Investor Engagement	

1530-1550

1550 - 1630

1630 - 1645

#### 1425 - 1530 **Pitch Competition** Introduction of Panel of Judges -

Pitch	(5 mins each)
1. Oliv	e's Veggies

- 2. Awunpara
- 3. AgroCold
- 4. Farmitecture
- 5. Team Duckpro

Judge 1: Mr. Daniel Amanquah, Food Technologist, Sight & Life Judge 2: Mr. Kwame Jantuah, CEO, African Energy Consortium Judge 3: Eunice Agyeiwah Agyepong, Techincal Advisor, Invest for Jobs, GIZ.

Presentation of findings on Experiential Learning and Entrepreneurship -Dr. Nii Addy (McGill) & Dr. Gordon Adomdza (Ashesi)

Excerpt of Video about past EPC Winners engaging with Mastercard Foundation Scholars

Collation and announcement of winners and presentation of awards

Closing ceremony - Mr. Seth Twum-Akwaboah, CEO, AGI Networking

Support to Business Friendly and Inclusive National and Regional Policies, and Strengthening Productive Capabilities and Value Chains

#### September 2023



In partnership with the European Union



Enhancing Ghana's coffee sector through fostering value chain alliances, capacity building, and training aimed at strengthening and diversifying productive and value-addition capabilities of smallholder farmers and MSMEs



SECTOR: AGRICULTURE

LEAD PARTNER: Robusta Coffee Agency for Africa and Madagascar (ACRAM)

OTHER PARTNERS:COCOBOD, Coffee Federation of Ghana, Food Research Institute

**DURATION: 5 years** 

TOTAL BUDGET EUR: 1.0 million

EU CONTRIBUTION EUR: 1.0 million

#### Background

Since 2019, the World Bank (WB), the United Nations Industrial Development Organization (UNIDO) and the International Trade Centre (ITC), , have been partnering with the European Union (EU) and the Organization of African, Caribbean and Pacific States (OACPS) to develop and implement the Business-Friendly Programme in ACP countries, including Ghana.

The programme employs a three-tiered approach, involving macro, meso, and micro-level interventions, each independently managed by the WB, UNIDO, and ITC, respectively. The overarching goal is to create inclusive and sustainable employment opportunities and foster economic growth within domestic, regional, and global markets.

Ghana is one of the few ACP Countries benefiting from all 3 levels of the Programme.







#### **Project Details**



#### ITC Micro-level intervention in Ghana.

The micro-level pillar of the EU-funded Business Friendly Programme implemented by ITC provides firm-level support to formal and informal businesses through value chain alliances, capacity building and training in order to strengthen and diversify productive and value addition capabilities. The activities seek to strengthen value chain governance, associated performance in selected sectors and clusters and improved incomes.

In Ghana, the programme focuses on revitalizing the coffee sector by providing support to coffee VC actors, farmer cooperatives and support institutions through;

1. Capacity building training for farmers, covering good agricultural practices, harvesting techniques, and coffee farm establishment.

2. Enhancement of value addition through workshops on coffee roasting, cupping, coffee shop management, and capacity building on food processing, safety, and quality assurance.

3. Market development, including the participation of coffee sector MSMEs in international coffee fairs for B2B/B2C opportunities



**European Union** 



**Republic of Ghana** 

#### Expected Results



The programme has 2 key themes and 6 key result (KR) areas:

Theme 1: Value chain governance and investment strengthened through inclusive productive and commercial alliances

KR 1: Established public private value chain alliances for action

KR 2: Enhanced Inclusive market and buyer linkages Work stream

KR 3: Facilitated inclusive finance and investment for the alliances



Theme 2: Small farmers and MSMEs value addition and competitiveness increased.

KR 4: Increased productive capabilities for smallholder farmers, including family farms, women and youth.

KR 5: Improved value addition through product development and processing

KR 6: Strengthened farmer organization and service systems.

#### **Contact Details:**

ITC Alliances for Action EU ACP Business Friendly National Coordinator: **Christopher Tenga** Phone: (+233) 0265008158 Email: ctenga@intracen.org Address: L'atelier, Nii Osae Ntiful Avenue, East Legon, Accra. Instagram: @alliances4action



delegation-ghana@eeas.europa.eu



@EuropeanUnioninGhana



https://eeas.europa.eu/delegations/ghana\_en

@europeinghana

### Brief on the **Women's Innovation** for Sustainable Enterprises (WISE) Project & the Mentorship Programme

WISE is a five-and-a-half-year gender equality and women's economic empowerment project that is being carried out by Plan International Ghana and Plan International Canada, with two local NGOs (Urbanet and WIDO) partnering on the project, including strategic partners like AGI, Esoko, Oikocredit, and Solarkiosk. It is a Global Affairs Canada-funded intervention that seeks to improve the social position of women, create economic opportunities, and increase their control over resources and decision-making (at household and community levels). The ultimate outcome of WISE is the increased realization of rights to economic empowerment, well-being, and inclusive economic growth for targeted women in five districts/municipals of Northern, Bono, Bono East, and Ahafo regions. The project is also addressing economic disparities to improve wsomen's competencies, agency, and success in running small enterprises and improve social recognition of women's contribution as economic actors. This will be achieved through two main economic streams: the soybean value chain (agri-business) and green businesses (snail rearing, mushroom cultivation, and beekeeping).

o enhance expertise and promote growth and confidence among women entrepreneurs, the project created mentorship opportunities for experience sharing and networking using a tiered approach. Firstly, the project worked with the AGI women's caucus to develop a checklist for the selection of mentors and used that to identify ten (10) suitable women entrepreneurs as mentors at the national level. Mentors are female businesswomen with experience in growing and sustaining SMEs. The project team and local partners then selected 51 district-level mentees across the five project locations. Once mentors were identified, common platforms were created at the regional and national levels to bring mentors and mentees together for experience-sharing and networking opportunities. Regional and national networking sessions were organized in 2022/2023 for these 51 mentees from across the five project locations to meet with mentors to learn about their success stories and business operations. AGI also organized individual visits by mentors to mentees and promoted relationships between women entrepreneurs and their mentors throughout the mentorship cycle which will be continued throughout the life of the project and beyond.

Following the successful completion of the mentorship event, an inter-district competition was held to allow women entrepreneurs to demonstrate their achievements using simple business plans which were developed using the 'Lean Model Canvas', which is a simplified business plan more accessible to entrepreneurs with a limited education background. The top two (2) mentees from each district (10 in total) who demonstrated progress as participants in the mentorship were selected for the next round of competition to be held in Accra.

To create platforms at the national level to further promote the businesses of WISE women entrepreneurs and provide opportunities to share and learn from mentors, the top 10 women entrepreneurs (mentees) are being supported to participate in AGI's annual Industrial Summit. The three-day event will award the top three competitors with an agreed incentive package. The judging panel will include experienced development professionals from Plan International and AGI. These events will be organized annually to support and encourage successful entrepreneurs and to expose them to other business opportunities.

#### **WISE Mentors**

**Dr. Florence T. Vanderpuye** *Rosh Pinnah Ventures* 

Catherine Krobo Edusei Eden Tree Ghana

Mad. Lois Adutwumwaa Mensah Agro Choice Consult

Mrs. Maureen Odoi African Aurora Business Network

Elizabeth Yeboah Quarshie Chrislaw Ventures



### JUDGES



**Rose Aawulenaa** WISE Project Manager

**Rose Aawulenaa**, the WISE Project Manager, is a committed professional and youth and women's empowerment advocate with over 15 years of extensive experience in agricultural enterprise development, and managing donor-funded projects. Rose holds a Master's Degree in Agricultural Economics from the University of Western Australia as well as a first Degree, BSc. Agricultural Technology from the UDS, Tamale. Prior to starting out her humanitarian career with Plan International Ghana, Rose worked with World Vision Ghana as a Project Officer (2016 -2017), and with the Ministry of Food & Agriculture as a Senior Agricultural Officer (2009 - 2016). Rose joined Plan International Ghana in 2017 as a District Coordinator and then rose through the ranks to become an Enterprise Development Specialist (2020 – 2022) before later becoming the WISE Project Manager in 2023 till today.

**Joyce Darkoa** is a Youth Engagement Specialist with over five years of experience in youth empowerment and development. Her area of expertise revolves around forging strategic partnerships for youth empowerment and development, inclusion of marginalized groups, project design, planning, and implementation. Joyce holds a Master's Degree in Development Management from the Ghana Institute of Management and Public Administration and a Bachelor of Science in Disability and Rehabilitation Studies from the Kwame Nkrumah University of Science and Technology. She is enthusiastic about learning about different history and cultural dynamics that come into play in society and also finds it interesting to learn about the natural environment and its impact on human lives.





Sarah Edris Asiedu Fundraising and Partnership Specialist

**Sarah Edris Asiedu** has over 15 years of solid experience in local fundraising and donor management of strategic and operational partnerships. As the Fundraising and Partnership Specialist at Plan International Ghana, she has acquired considerable experience in collaborating with the National Offices on proposal development, engaging with strategic and Implementing partners, developing procedures and tools, diagnosing and developing institutions, and managing relations with technical and financial teams. In her over twenty-year career life, Sarah has also built up solid experience in teaching, administration, and NGO management and development work. Aside from her professional career, Sarah enjoys reading, singing, and sightseeing during her leisure periods.

**Youth Engagement Specialist** 

Jovce Darkoa

NO	CONTESTANTS	BUSINESS NAME	DISTRICT	NATURE OF BUSINESS
1	Rebecca Mumuni	Norberky Ent	Tano North	Mushroom
2	Adam Gifty	Adamgift Enterprise	Kumbungu	Soya Bean
3	Martha Alhassan	Nsim Nyewuni Ent	Tolon	Mushroom
4	Lucy Gyamfuaa	Lunel Ventures	Techiman	Honey
5	Faustina Tabuaah	Fausty Enterprise	Domsesri Sunyani	Mushrooms
6	Gladys Mensah	Gladis Enterprise	Tolon	Soya&Other Ceraels
7	Meli Mohammed			Honey
8	Faustina Babona	Kafrana Babona Ventures	Techiman	Mushroom
9	Gifty Ninfaabetre		Dzato Nkwanta	Honey
10	Adjoa Fordjour	Fordjour Snail Ven Ture	Tano North	Snails
11	Habibatu Amadu	Habimadu Enterprise	Tano North	Mushroom



### Association of Ghana Industries (AGI) 2023 Entrepreneurship Pitch Competition Theme: Enabling Eco-Friendly and Resilient Food Systems

As competition for research and investment funds increases, young entrepreneurs need to effectively articulate their idea and do so in a manner that is persuasive and precise. A Pitch is a critical part of the entrepreneurial process.

he Entrepreneurial Pitch Competition's (EPCs) goal is to identify and support such projects that can be implemented and produce a meaningful impact in the short term.

To stimulate innovation from different fields, this year's competition will have a goal to identify and support such projects that can solve the critical challenge of food security through solutions that enable ecofriendly and resilient food systems.

Ghana has been experiencing a spike in food prices for many months. With food inflation reaching 61% (ranked 7th hardest hit country globally), the hike although not unique to Ghana is having a far-reaching impact on its socio-economic landscape. This has also revealed vulnerabilities in Ghana's food systems.

One critical component determining the high cost of food is the supply chain, which makes up 50% - 70% of total operating costs. Achieving efficiency in the food systems will have an overall positive impact on food prices. For instance, poor adoption of environmentally friendly practices, and the non-availability of infrastructure that can withstand major external shocks to Ghana's food systems have impacted food access and affordability.

All finalists will win a trip (round trip and accommodation) to Accra to participate in the Ghana Industrial Summit and Exhibition. Finalists will pitch their ideas to a panel of experts and potential investors, and get an opportunity to be mentored by experts from McGill University and partners. Finalists will receive seed funds amounting to Twenty-two thousand dollars (\$22,000), equipment worth Three Thousand Euros (€ 3,000) each for the top 3 finalists, Year-long research support by McGill University, and access to McGill's Agile Project Management online course that supports them in managing their enterprise.

The fourth edition of the Entrepreneurial Pitch Competition (EPC) is being organized with support from the McGill University Mastercard Foundation Transitions Project, GIZ Special Initiative "Decent Work for a Just Transition" and Impact Investing Ghana.

### Association of Ghana Industries (AGI) 2023 Entrepreneurship Pitch Competition







### Contestants for the Pitch competition

- 1. Olive's Veggies
- 2. Awunpara
- 3. Farmitecture
- 4. AgroCold
- 5. Team Duckpro

### Judges for the Entrepreneurship Pitch Competition (EPC)



Mr Daniel Amanquah Food scientist

**Mr Daniel Amanquah**'s As a food scientist under the Obaasima project since 2018, Daniel works with both public and private sector players in Africa and other development partners to focus on fortified foods for the Ghanaian market. He is currently working on mitigating the ill effects of aflatoxins within the maize value chain in Rwanda.

After obtaining his master's degree in food science from the University of Ghana, Daniel worked as a technical advisor on food fortification and product development with the German Development Cooperation (GIZ). He has also advised several companies on product development and fortification. His expertise includes product development, innovative technologies, nutrition, and public health, as well as project implementation and planning.

**Mr. Kwame Jantuah** (CSO, African Energy Consortium Ltd.)has vast experience in the export of non-traditional sector of the agricultural industry, which he worked in during during the 1990's and is also a Cocoa Farmer. In addition, he has experience in the road sector, where he provides services for road furniture, from road-line marking, traffic light installation, road signs, axle weighbridges to all safety applications required to be installed once road is constructed.

He holds an HND in Business and Finance and an LLB degree from the UK and his field of endeavour has taken him to such countries as Congo, Equatorial Guinea, Liberia, Sierra Leone, Tanzania, Mozambique, Guyana, Norway, and Trinidad and Tobago, while not working in his native Ghana.



**Mr. Kwame Jantuah** CSO, African Energy Consortium Ltd

Mr. Jantuah is the current Chair of the Oil and Gas sector in AGI. He is an energy analyst, consultant, and expert in local content strategies in the Oil and Gas and Power Industry.



Eunice Agyeiwah Agyepong Technical Advisor, Invest for Jobs, GIZ Ghana

**Eunice Agyeiwah Agyepong** works with GIZ Ghana as a Technical Advisor in charge of SME Development Projects, for the Invest for Jobs Programme. As an SME Advisor, she has led in the design and implementation of development projects for over 2,000 SMEs in the areas of access to finance, digitalization, SME grant schemes, access to both local and international market and the promotion of resource efficiency and green/environmentally sustainable practices across various sectors including tourism and hospitality, agricultural and agro-processing and manufacturing sectors. In total, she possesses close to 15 years of corporate experience in SME Development and Advisory, Investment banking and fund management, project management, financial management, business consulting and research.

Eunice holds a Master of Science Degree in Finance from the University of Strathclyde, Glasgow, United Kingdom and a Bachelor of Science Degree in Banking and Finance from the University of Ghana.





Scholars McGil supported by McGill University Mastercard Foundation Transitions Project



### Youth and Rural Women Entrepreneurship: Creating and Sustaining Alternative Livelihood Options in Ghana

he project **'Youth and rural women entrepreneurship:** *Creating and sustaining alternative livelihood options in Ghana'* is a collaboration between McGill University, the University of Ghana Nutrition Research and Training Centre (NRTC), the University of Ghana Business School (UGBS), and the Association of Ghana Industries (AGI).

The project seeks to create a business hub at the NRTC, through which university graduate entrepreneurs will be connected with women working on gari processing in Sekesua (Eastern Region) and supported to develop joint business proposals. Successfully formed partnerships will compete for start-up funding through a national Entrepreneurship Pitch Competition (EPC) organized by AGI on September 20, 2023.

This project aims to support women working in agricultural businesses in the Sekesua Community in the Eastern Region of Ghana as they nurture alternative income sources. The project brings together women working on gari processing in Sekesua and university graduates to explore their mutual interests in developing new small businesses and, if applicable, to support the development of plans for new agriculture-related businesses. Seven finalists will win a trip (round trip and accommodation) to Accra to participate in the Ghana Industrial Summit and Exhibition. Finalists will pitch their ideas to a panel of experts and potential investors, and get an opportunity to be mentored by experts from the AGI membership.

The top three teams from the Pitch competition will receive pooled funding of Thirty thousand Canadian dollars (CAD 30,000) for their newly formed enterprises in Sekesua.



Project Lead: Priscilla Boadi (PhD Candidate, McGill University MasterCard Foundation Scholar Alumna)

<b>DAY</b> <b>WEDNESDAY</b> 20 <sup>th</sup> SEPTEMBER, 2023		23	
	McGill Un	McGill University Mastercard Foundation Transitions Project	
SIDE EVEN	Theme: C	Theme: Creating and sustaining alternative livelihood options for Gari processors in the Eastern Region of Ghana	
1120 - 1300	Entropropou	rial Bitch Compatition (EBC)	
<b>1120 - 1300</b> <b>1410 - 1425</b>		Entrepreneurial Pitch Competition (EPC) Welcome Address by Johnson Opoku-Boateng, Director, BDS, AGI	
1125 - 1135	Opening rem • Brief summ	Opening remarks by Ms. Priscilla Boadi, Project Lead and Graduate Student at McGill University <ul> <li>Brief summary of the project</li> <li>Objectives/ purpose of the EPC</li> </ul>	
1135 - 1150	• NRTC – Dr. A	Remarks from partner institutions (5 mins each) • NRTC – Dr. Agartha Ohemeng, Coordinator, Nutrition Research and Training Center • UGBS – Mr. Oliver Kwabena Aggrey, Hub Manager, UGBS	
1150 - 1155		Remarks from a representative from the Sekesua Gari Processors Association (SeGPA) – Ms. Hanna Olesu, Representative from SeGPA	
1155 - 1245	Introduction Pitching sess Judges:1: Dr. 2: Mr.	Pitch competition Introduction of judges Pitching session : Seven Contestants (5 mins each) followed by Q&A Judges:1: Dr. George Acheampong 2: Mr. Ekow Akyin Kwofie 3: Mary Afenyie-Abekah	
1245 - 1255		Collation of results and Announcement of Winners - Moderator	
1255 - 1300	Closing rema	<b>Closing remarks</b> by Dr. Agartha Ohemeng, Coordinator, Nutrition Research and Training Center	
1300 - 1400	LUNCH	I BREAK	















### Contestants for the Pitch competition

- 1. Ladies in Agribusiness Association
- 2.Greenharvest Farm
- 3.Team PACD
- 4. Mushroom Empowerment Project
- 5. Eco-Village Enterprise
- 6.Team ADSA
- 7. Wonderflour Snacks

# SPEAKERS PROFILES»»



Ghanaian politician of the Republic of Ghana. He is the Member of Parliament representing Adansi-Asokwa constituency of the Ashanti Region of Ghana in the 3rd, 4th,5th,6th, 7th and the 8th Parliament of the 4th Republic of Ghana.

Hon. Kobina Tahir Hammond is the Minister of Trade and Industry of Ghana. He is a lawyer and

Hammond had his high school education at Adisadel College. He holds a Bachelor of Arts degree in Law and Political Science from the University of Ghana. He acquired the degree in 1986. He is also a product of Gray's Inn, Holborn Law School, London, UK. From there, he acquired a Bachelor of Law in 1991

Kobina was a member of the Finance Committee, and Mines and Energy Committee in the 7th Parliament of the 4th Republic of Ghana.

Hon. K T. Hammond Minister for Trade and Industry of Ghana



**Hon. Dr. Matthew Opoku Prempeh** is currently the Minister for Energy. He is also the Honourable Member of Parliament for Manhyia South Constituency since 2009. Dr. Prempeh is a qualified medical doctor and surgeon. He studied Human Biology and Medicine at the Kwame Nkrumah University of Science and Technology (BSc) and a Master's Degree in Clinical Epidemiology from the Netherlands Institute of Health Sciences (MSc). He further studied Leadership and Government at the Kennedy School of Government, Harvard University. Dr. Prempeh has worked as a Medical Doctor in Ghana and the United Kingdom. He is a Surgeon and a member of the Royal College of Physicians and Surgeons of the United Kingdom.

He was first elected to parliament in 2008. He was a member of the health committee and appointments committee. He was appointed by President Nana Akufo-Addo on 10 January 2017 to serve as Minister for Education of Ghana. Prempeh also contributed to the educational sector of Ghana as a Minister of Education such as improving the infrastructure and promoting vocational and technical education (TVET) and leading the government's flagship programme "FREE SHS".

Hon. Dr. Matthew Opoku Prempeh Ministry for Energy of Ghana



Hon Bryan Acheampong Minister for Food and Agriculture of Ghana

**Hon. Bryan Acheampong** is a Ghanaian politician and Member of Parliament of Abetifi constituency in the Eastern Region of Ghana. He was the Minister of State at the Ministry of Interior between February 2019 to 2020. He is currently a Minister for Food and Agriculture of Ghana.

He is a retired soldier of the US Air Force with training in Anti-Terrorism, Force Protection, Laws of Armed Conflict, Conventional Defence Training, Weapons, Small Arms, and Fuels. His experience spans Security, Intelligence, Politics, and Business Leadership.He possesses a bachelor's degree, three master's degrees, a PhD, a graduate diploma in law, and other certificates in management, leadership and journalism.

He holds a bachelor's degree in Business Management from Johnson and Wales University, USA and a Master's in Business Administration (MBA) from Johnson and Wales University,

He has worked as an Adjunct Lecturer in Electronic Business at the Ghana Institute of Management and Public Administration (GIMPA). In addition, he is a member of the Security Institute, a membership of security professionals.

His foundation, the Bryan Acheampong Foundation, constantly embarks on Agriculture, Poverty Reduction, Health and Education programs



H.E. Irchad Razaaly Ambassador of the European Union to Ghana

#### H.E. Irchad Razaaly is the Ambassador of the European Union to Ghana.

He was born in Madagascar where he grew up and studied law. He left to study international relations in France before joining the French diplomatic service and eventually joining the European Union. Immediately prior to his appointment as Ambassador of the European Union to Ghana, Ambassador Razaaly was the Regional Head for West Africa in the European External Action Service, in charge of the coordination of the European Union's engagement with the 16 countries of West Africa, including ECOWAS.

In 2014, he became the Manager of the first European Union Trust Fund, which aimed at facilitating economic recovery, strengthening resilience and contributing to the development of the Central African Republic.

Irchad Razaaly holds a Master's degree in International Relations from Panthéon-Sorbonne University, a Master's degree in Strategic Studies from The French Institute for International and Strategic Affairs, and a Master's degree in Public Law and Political Sciences from the University of Antananarivo.



Mr. Emmanuel Antwi-Darkwa Chief Executive VRA

**Mr. Emmanuel Antwi-Darkwa** a Civil Engineer by profession, commenced his career with the Volta River Authority (VRA) in 1985 and served in various capacities until the year 2002. In that year, he was seconded to the Ministry of Energy as Director of Power until 2009 when he returned to the VRA. In 2012, he went into private engineering consultancy practice until 2017 when he was appointed as Chief Executive of the VRA. With over thirty-five years of extensive experience in the Energy sector, Mr. Antwi-Darkwa has enormous knowledge in the functional and regulatory influences in Ghana's energy sector, and the dynamics of international power systems development. He also possesses expertise in leadership, management, strategic planning, policy formulation and evaluation, contract negotiations among others.

He was involved in the development of several multi-disciplinary Power projects including the 400 MW Bui hydroelectric Power project and the expansion of the 220MW Takoradi Thermal Power Plant by an additional 110MW, to mention, but a few. He served on the Technical Committee of the Government Negotiating Team on the VALCO Agreements and was a Lead Member of the Government Negotiating Team for the Bui Project.

He is also well-versed in the development and operations of the oil & gas industry including the design and evaluation of international Oil & Gas transactions. He holds an MBA in International Oil & Gas Management from the University of Dundee, UK, a Master of Public Administration (MPA) from Harvard University, USA, as well as a BSc (Hons) in Civil Engineering from the Kwame Nkrumah University of Science and Technology, Ghana.

He is a member of several professional bodies including the Ghana Institution of Engineers (GHIE), International Hydropower Association (IHA), Society of Petroleum Engineers (SPE), and the Association of International Petroleum Negotiators (AIPN). He also serves on the Editorial Advisory Board of Hydro Review Worldwide, an international professional magazine on hydropower development. Mr. Antwi-Darkwa is a recipient of several highly revered awards including the CEO of The Decade award (2021).



## OBAASIMA FOODS HAVE 18 VITAMINS AND MINERALS.

CHOOSE FOODS THAT HAVE THE OBAASIMA SEAL





Patrick Yaw Nimo Chief Director of the Ministry of Trade and Industry

**Patrick Yaw Nimo** is the Chief Director of the Ministry of Trade and Industry. He was appointed to the position on 4th March, 2019, and currently supports the implementation of the Ministry's Industrial Transformation programmes.

He is a Management Consultant with over 25 years of experience in private practice, specialising in development policy and programme management services to government and its development corporation partners, designed to enhance private sector development, trade capacity building, industrial policy and entrepreneurship development. He had led Technical teams in Ghana and Missions fielded to other foreign countries to implement consulting assignments for multilateral agencies and bilateral development corporation partners including UNDP, World Bank, UNCTAD, International Trade Centre (ITC-Geneva), DFID,

DANIDA and Japan International Cooperation Agency (JICA).

Mr. Nimo holds a Masters Degree in Development Planning and Management from the Centre for Development Studies, Swansea College of the University of Wales (now Swansea University), and a Diploma in Journalism from the Ghana Institute of Journalism.



**Dr. Isabelle Antunès** 

**Dr. Isabelle Antunès** (A PhD. in Cultural Geography and Development from the Sorbonne University and Expert in microfinance, Isabelle has 28 years of experience in cooperation and development in the Asia- Pacific region (Indonesia, Pakistan, Bangladesh, New Caledonia, and Bhutan) and in Africa (Senegal, Cameroon, Ivory Coast, Morocco, and Botswana). She has held various positions and worked for international organizations, governments, research centers (IRD, French Cooperation, Province des Iles Loyauté, UNFAO, USAID-Chemonics, Indonesia BAPPENAS) and the private sector (Morpho, ex-Sagem Security – Safran Group). From 2020 to 2022, Isabelle was Country Director in Cameroon of the German Sparkassenstiftung, the foundation of the Sparkassen-Finanzgruppe whose mission is to share 200 years of experience in retail banking and financial inclusion.

While in Cameroon, Isabelle conducted in-depth research on Cameroonian culinary heritage in the light of agriculture and food policies and biodiversity toward the publication of Serge Lemana Oyono's book titled "Le Cameroun sur la scène internationale du goût: Acquis et perspectives pour une diplomatie gastro-culinaire de rayonnement". Her findings reveal that in today's context, with the growing market demand for alternative proteins, if agriculture policies were designed to serve culinary heritage and taste, Cameroon would not only feed its people and boost gastronomic creative industry, but also become an agriculture power. In addition, Isabelle writes and directs influential documentaries with a view to advance development. Her films have all been broadcast on television and have received international recognition.



Changwe Kumalinga CFO of Good Nature Agro

**Changwe Kumalinga** currently serves as CFO of Good Nature Agro, a legume seed and commodity company, and oversees their financial operations in Zambia, Malawi and the USA. He has over 15 years of professional work experience in the fields of Finance, Investments, Tax Accounting, Business Development, Business Consulting, Agriculture, Retail/Commercial/ Corporate Banking, Bank Operations, Sales and Human Resources.

Changwe is a solution strategist and holds a dual master from the USA, an MBA with a concentration in Finance; and a Masters in Investments (Securities Analysis and Portfolio Management). Additionally, he holds a Bachelor in Finance and Economics from the USA as well.

Changwe has a huge passion for rural smallholder farmers in Africa and believes that they have the potential to feed the world, given the right investments and focus. He advocates for smallholder farmers daily, with the mission of getting rural smallholder farmers out of poverty and into the middle class. Changwe has been dubbed as Mr. Smallholder, a nickname he has become fond of.



**Anthony Selorm Kofituo Morrison** is the Chair, President and CEO of the Chamber of Agribusiness Ghana, directing agribusiness policy advocacy, lobbying and capacity building. Anthony contributes his expertise in food security and nutrition, harvest loss technology, and agriculture social intervention policy to support farmers and their communities in Ghana.

As the Chairperson for West Africa Agribusiness Chamber, Anthony also promotes agriculture trade, regional investment, and opportunities for farmers to maintain thriving business operations in the regional and global markets.

#### Anthony Morrison,

CEO Ghana Agribusiness Forum



**Andrea Ghia** is a Civil Engineer with 20+ years of experience and capable to follow a project from the design to the project management. Over the years he has also gained experience in the administrative management field.

He has been living in Ghana since 2013 and works in the sector of electromechanical supplies and installations. Since 2018, he is board member of the European Chamber of Commerce of Ghana and from 2022 responsible for the ideation ad development of the Agri-business platform in partnership with the EU Delegation to Ghana.

#### Mr. Andrea Ghia,

Eurocham and EU-Ghana Agribusiness Platform



**Mr. Ziad Hamoui,** National President, Borderless Alliance Ghana isChartered logistician, regional integration advocate and passionate Pan-Africanist, with two decades of private sector experience in logistics and transport in Ghana, as well as a decade of development expertise across West Africa.

A founding member, past president and current national president for Ghana of Borderless Alliance, an award-winning, private sector led, multistakeholder advocacy group that promotes regional economic integration in West Africa and tackles barriers to regional trade and transport.

Mr. Ziad Hamoui, National President, Borderless Alliance Ghana

Fellow of the Chartered Institute of Logistics and Transport (CILT) in Ghana, founding member of the Trade Facilitation Coalition for Ghana (TFCG), a private sector led grassroot-level campaign to enhance trade and business in Ghana, also serving on several high-level national and international advisory assignments.



Mr. Ziad Hamoui, FAO Ghana Representative

**Mr. Ziad Hamoui,** NYurdi Yasmi is the Food and Agriculture Organization (FAO)'s Deputy Regional Representative for Africa and the FAO Ghana Representative. A national of Indonesia, Mr. Yasmi joined FAO from the International Rice Research Institute (IRRI) in Phnom Penh, Cambodia, where he served as the Regional Representative for Southeast Asia.

He started his career in 1998 as Research Coordinator at the Center for International Forestry Research (CIFOR) in Bogor, Indonesia. He coordinated CIFOR's global research program on sustainable forest management in Asia, Africa, and Latin America. In 2003, he joined the Forest and Nature Conservation Policy Group at the Wageningen University in the Netherlands as a Researcher where he conducted global analysis on forest and nature conflict. From 2007 to 2010, he served as Senior Program Officer, Policy and Governance, at the Center for People and Forests (RECOFTC) in Bangkok, Thailand, and,

Mr. Yasmi holds a Doctor of Philosophy in Forest and Nature Conservation Policy, and a Master of Science in Tropical Forestry from Wageningen University and Research Centre in the Netherlands, as well as a Bachelor of Science in Forest Management from Bogor Agricultural University (Institute Pertanian Bogor) in Indonesia



Inge Tenniglo is the new agricultural counsellor of the Netherlands Embassy in Accra, Ghana. She completed an Advanced Master International Development and Food Quality Management at the universities of Nijmegen and Wageningen in the Netherlands.

Over the past years, she has been energetically dedicated to advancing the internationalization of the Dutch agricultural sector in Sub-Saharan Africa. Her dedication is focused on contributing to a sustainable future for both agriculture and nature. In her role as Agricultural Counsellor, she seizes the opportunity to further shape this vision, right in the bustling heart of the field.

#### Inge Tenniglo, Agricultural

Counsellor, Netherlands **Embassy in Accra** 



**Mrs Céline** Prud'homme Madsen, Programme Manager Agriculture, EU **Delegation in Ghana** 



Leanne de Bassompierre International Communications Specialist

Céline Prud'homme Madsen started her career in the private sector posted in different countries in Africa and the Caribbean. She joined the European Union 18 years ago at the EU Delegation in Uganda where she was in charge of private sector development and followed trade related matters for more than a decade. In 2015, she moved to Asia at the EU Delegation in Indonesia where she continue looking after development cooperation programmes. Her work focused on the ASEAN regional economic integration, including support for an harmonised food safety regulatory framework.

Since 2020, Céline is working at the EU Delegation to Ghana. She is in charge of Agriculture and leads the EU-Ghana policy dialogue on sustainable cocoa at technical level. Among other programmes, she supervises the largest EU funding support to Ghana which aims at improving the livelihood of smallholder farmers in northern Ghana.

Leanne de Bassompierre is an international communications specialist who works extensively in the cocoa sector. A multilingual former foreign correspondent for Bloomberg and France 24, she is an experienced broadcaster with a popular weekly slot on South African talk radio called 'Live with Leanne', exploring life in Africa and more recently India, where she is now based.

As a journalist, Leanne de Bassompierre has covered presidential elections in at least six African nations and has been published broadly for over 20 years.

She has accompanied the Ivory Coast Prime Minister as a special communications advisor and has managed teams of up to 30 reporters for South Africa's premier media outlet Eyewitness News. Leanne de Bassompierre now owns Zivia Communication et Conseils, which is a transcontinental communications agency doing PR and advisory work for a variety of West African clients, specifically focused on encouraging sustainable cocoa farming and fair price indexes







Danone Compan

FanMaxx

Fanice

# MA FOR G

QUALITY INGREDIENTS & P REFERESHING FLA

# DE FROM GHANA, HANA & BEYOND!

## SOURCING LOCALLY FOR COMMUNITY IMPACT

ACKAGING FROM GHANA, VOURS FOR YOU!



**Mr George Owusu Ansah** joined Unilever Ghana PLC in October 1990. He spent his first 29 years working in various Supply Chain and Customer Development roles across 6 (six) countries , ie. Ghana, Malawi, China, Singapore, Kenya, and Nigeria. Managing Director and Board member, Unilever Ghana PLC George has attended a number of training programs and this has enriched him.

He was appointed to his current role of Managing Director and Board member of Unilever Ghana PLC in January 2020. George holds a BSc degree in Computer Science and Statistics, from the University of Ghana.

Mr George Owusu Ansah MD Unilever Plc

George is married to Anita and the couple have two lovely daughters, Abena and Takyiwaah. He loves to read, listen to music, watch football and walk.



Prof. Noel Tagoe Chief Executive of

Sandhills Advisory Services

**Prof. Noel Tagoe** is the Chief Executive of Sandhills Advisory Services, a management consultancy firm that provides advisory, research and training services in Finance, Education, Strategy and Technology. He is also a member of the Board of Directors for CIPD (the global Human Resources professional body).

Until recently he was a Professor of Accounting Practice at Nottingham University Business School. Previously Noel was the Executive Vice President, Research & Curricula at AICPA-CIMA. Working with partners across the world he developed competency frameworks to ensure the continuing employability of professionals through reskilling and upskilling.

He has advised leading global companies in the automotive, aviation, financial services, and FMCG industries on finance transformation, digital strategy, managing disruption and sustainability/ESG.

Noel held accounting and strategy positions at BP and Elf Aquitaine (now Total Oil), led the financial advisory services unit of KPMG Ghana and taught at leading business schools such as the Michael Smurfit Graduate School of Business (University College Dublin), Manchester Business School (University of Manchester) and Said Business School (University of Oxford).

Noel was educated at the University of Ghana (undergraduate) and the University of Dundee and University of Oxford (postgraduate). He is a fellow of CIMA.



Ziobeieton Yeo Managing Girector Fan Milk Ghana Ltd

**Ziobeieton Yeo** is Ivorian, married and father of 3 children, Ziobeieton Yeo graduated from ESCA Business School in Marketing, Communications and Business Management, with a BAC C obtained at Lycée Classique de Bouake.

Ziobeieton is an experienced, knowledgeable and highly qualified leader with significant and extensive experience in business management and management, marketing and brand communication and institutional communication.

A visionary and proven strategist, Ziobeieton Yeo has designed and implemented innovative plans and activities that have accelerated the growth of multinationals in existing markets such as Cote d'Ivoire, Ghana, Nigeria, Kenya, Tanzania, entry into new markets and categories, and structural stimulus packages that have generated profitable and sustained growth in countries such as Senegal, Ethiopia and South Africa.

Ziobeieton has extensive experience in human capital development, leadership of change, innovation and continuous improvement, as well as extensive experience in value creation, recovery and business transformation in Africa.



# Key Information

WACOMP | Ghan

# SECTOR: Sustainable Development LEAD PARTNER: UNIDO OTHER PARTNERS: Ministry Of Trade and Industry (MoTI) DURATION: From 2019 to 2023 TOTAL BUDGET EUR: 6,350,000 EUR EU CONTRIBUTION EUR: 6,200,000 EUR



Background

WACOMP is a partnership initiative between the Economic Community of West African States (ECOWAS) and the European Union (EU). It has a bearing on regional economic integration and highlights a commitment to the Economic Partnership Agreement (EPA) between the EU and West Africa.

It seeks to improve the competitiveness of Ghanaian exports with a focus on three main value chains – cassava, fruits (mango and pineapple), cosmetics and personal care products through enhanced value-addition, low carbon sustainable production and processing aimed at increased access to regional and international markets.

The project, launched in March 2019, embraces the vision of the Third Industrial Development Decade for Africa (IDDA III) and is also aligned to UNIDO's mandate of fostering Inclusive and Sustainable Industrial Development (ISID). It will build on past support of the European Union towards competitiveness related issues; capitalize on lessons learnt and complement ongoing EU or development partners' interventions.

**Beneficiaries:** MSMEs and Stakeholders in the Cassava, Fruits (mango and pineapple) and Cosmetics and personal-Care Products value chains in Ghana; Crops Research Institute (CRI); Ghana Enterprises Agency (GEA) ; COCOBOD – Shea Unit; MoFA- PPRSD; Soil Research Institute (SRI); Association of Ghana Industries (AGI); Ministry of Trade and Industry MoTI; Food Research Institute (FRI) ; Ghana Export Promotion Authority (GEPA); GRATIS Foundation; Food and Drugs Authority (FDA) and Ghana Standards Authority (GSA).



#### **Expected Results**

**Coordinate:** Promote dialogue and synergies within the VCs through Value Chain Strategic Committees.

**Compete:** Develop competitive manufacturing capabilities by upgrading SMEs through clusters.

**Conform:** Support Quality Infrastructure and SMEs to comply with market requirements.

**Connect:** Promote efficient connectivity to markets by strengthening marketing capacities.

**Credit:** Link SMEs with in the VCs to financial institutions to access appropriate and affordable credit schemes.

Visit: https://wacompghana.org/

Facebook: @WACOMPGhana Twitter: @WACOMPGhana Instagram: @wacomp\_ghana



Dode Seidu Chief Executive of the

Africa Trade Academy

**Dode** is the Chief Executive of the Africa Trade Academy, a pan-African organization building capacity of Africa's public and private sector to take advantage of national, regional, continental and global trade opportunities. Dode has over 15 years' experience spanning trade policy and investment promotion, trade facilitation, private sector development, agribusiness, finance facilitation, market research, project planning and management, and development communications.

He is an experienced trainer, facilitator and moderator having trained Customs Officials, Business Executives and Private Sector Operators in Ghana, Ethiopia, Malawi and SACU Region on the how to take advantage of the Africa Continental Free Trade Area Agreement (AfCFTA) and other international trade agreements.

He has University of Bern, Switzerland, a Post-Graduate Diploma in Business Administration and a Bachelors' Degree in Economics from Ghana Institute of Management and Public Administration (GIMPA).



Mr. Kwaku Osei-Sarpong Country Manager - West Africa RIFE International

**Mr. Kwaku Osei-Sarpong** is a distinguished expert in the fields of renewable energy, energy efficiency, and clean energy infrastructure, with an exceptional track record of achievements. He has education in Finance and Banking from Central University, and further enhanced his expertise through specialized programs in clean energy finance and infrastructure funds at the Frankfort School of Finance and Management and Harvard University.

Currently serving as the Country Manager - West Africa at RIFE International, a prominent clean energy company, Kwaku Osei-Sarpong focuses on driving the progress of renewable energy, energy efficiency, energy storage, and electric mobility infrastructure. His unwavering dedication centers around catalyzing the expansion of distributed clean energy markets in Africa, aiming to decentralize energy access and reduce carbon emissions, while also securing the necessary funding to realize these transformative opportunities. Additionally, he holds the position of Vice Chairperson for the Association of Ghana Industries' (AGI) Working Group of Renewable/Solar companies, leading the charge in the adoption of renewable energy technologies within Ghana's Cocoa sector value chain.

Kwaku Osei-Sarpong's leadership within the clean energy industry is characterized by his dynamic approach and visionary mindset, resulting in numerous accolades and recognition. Notable among his honors are the West Africa Nobles award for Business Excellence and Integrity in 2022, the Forty under 40 Awards for Environmental & Climate Sustainability in 2023, and the Enactus Global Leadership award in 2018.



John Boateng Akuoko-Tawiah Head of ESG, Sustainability, and Climate Finance **John** is a Ghanaian national with a strong academic background in economics and a wealth of expertise inEnvironmental and Social Management as well as Climate Finance. He holds both a Bachelor of Arts and a Master of Arts in Economics from the Kwame Nkrumah University of Science and Technology and the University of Ghana respectively.

He is certified ISO 14001 Lead Implementer and Practitioner by the Institute of Environmental Management and Assessment (IEMA) in the UK. As the Head of ESG, Sustainability, and Climate Finance at theDevelopment Bank Ghana (DBG),

With over 13 years of experience in Banking, Consulting, and Development Finance, John is highly skilled in settingup Environmental and Social Management Systems and building strategic partnerships for banks and companies.

He is leading his team in co-creating with participating financial institutions to set up a green finance facility to finance these green sectors. John has worked with local and international companies in various capacities, including Fidelity Bank Ghana Limited, Nathan Associates, Pavelon, and ShawbellConsulting Group.



Michael Ampeh Boateng Consultant with the AGI Energy Service Centre

**Michael Ampeh Boateng** holds a master's degree in chemical engineering. He specialised in Process Technology and has Post Graduate Certificates in International Trade and Financial Management.

He's currently a Consultant with the AGI Energy Service Centre, under the Climate Action Programme for the Chemical Industry (CAPCI) project being implemented on behalf of the GIZ. Michael was also an Associate Consultant to GIMPA Consultancy Unit, International Finance Corporation, and the Ghana Tourist Authority, and has carried out assignments for development partners and international organisations including ILO, FAO, IFC, World Bank, GAIN, UNICEF, ALive Secretariat, Forum for Agricultural Research in Africa (FARA), and Technoserve.

Michael is certified in the International Finance Corporation's (IFC-World Bank) Business Edge® Methodologies for trainers. He is a published author with several publications to his credit. He's currently working on 150 Business Ideas for Climate Change.



Audrey Abakah Head of SME, Agency Banking and Partnership

**Audrey Abakah** has rich experience in the financial services industry with over 17 yearsworking relationship with Barclays Bank now Absa and currently the Head of SME, Agency banking and Partnership. She has over the years developed the expertise to transform non-performing and functional units in less than a year.

Her leadership in recent times has transformed and expanded Absa's SMEbanking into a thriving and award-winning business, delivering outstandingbusiness performance. She has pioneered various initiatives in the bank including Absa/Young Africa Works program in partnership with MasterCard Foundation. She is a multiple award winner and has recently been Recognized as one of the top 10 women in banking to watch in Africa by the Angaza Awards 2023 in Kigali.

She is a Board Member of Rehoboth Foundation, and Cassona Global Imaging Company Limited.



**Mr Richard Laryea,** Market Manager, Risk Governance and Sustainability (Africa) is An enterprising and results-oriented Procurement leader with twenty years Supply Chain experience and a proven track record of creating sustainable shareholder value. He has led multi-cultural, cross-functional project teams in Unilever and Diageo to deliver outstanding results across Ghana, Nigeria, Cote D'Ivoire, Kenya and Cameroon. Richard currently leads Risk Management, Governance and Sustainability for the Procurement Organisation in Diageo Africa.

#### Mr Richard Laryea

Market Manager, Risk Governance and Sustainability (Africa)



**David Ofosu-Dorte** is the founder and Senior Partner of AB & David Africa, a panAfrica business law firm with independent offices in six (6) countries and a network of firms in 24 African countries. His experience cuts across about three (3) decades of lead advisory role in public policy development and implementation, infrastructure deal structuring, construction contracts advice, public-private partnerships (PPPs), project finance and the power sector. He has been described as "highly regarded" (IFLR1000, 2020) and "... exceptionally strong in ensuring that client requirements are delivered. He always brings innovation to issues due to his wide experience internationally." (Chambers Global 2022)

#### **Mr David Ofosu-Dorte**

Founder and Senior Partner AB & David Africa



Richard Asante-Amoah Lead Executive - The Chartered Institute of Supply Chain Management

**Richard Asante-Amoah** is a sound and progressive leader, an entrepreneur, strategic manager, corporate governance and supply chain expert, business modular, community advocate, teacher and a developer.

A dynamic and versatile young man vested with managerial, entrepreneurial and a lot of leadership skills. A Fellow and an Integrated Supply Chain Management Practitioner, a holder of an MBA in Strategic and Consultancy Management, Professional Member of the Institute of Directors- Ghana (Corporate Governance), Postgraduate Diploma in Advanced Management, Advance Diploma in Project Management among others with more than 25 years practising in General and Supply Chain Management environment with Energy, Service, Manufacturing, Banking and Mining industries.

As an entrepreneur and Business & Management Consultant. He has also supported many small, medium and large companies and institutions to thrive in Ghana and beyond, including the revamping and effectiveness project of Chartered Institute of Supply Chain Management, Ghana.

I am an ardent proponent for strategic base, total quality, best service delivery, efficiency, optimization and risk management with a firm target for sustainability only, not just profit. His mantra is "Never say you have arrived until you arrive."



**Samuel Kwame Ntim Adu** is the Chief Executive officer of the Yedent Agro Group of Companies, an indigenous agribusiness in Ghana. He holds degrees in Economics and Geography from the Kwame Nkrumah University of Science and Technology, Ghana, Graduate Diploma from Henley Management College, UK, and an Executive Masters in Business Administration from GIMPA (GH). Samuel has also undertaken Management courses from Stanford, Food Quality courses from Michigan State University, Food Processing Courses from North and South Dakota State Universities as well as Agribusiness courses from Purdue.

Samuel began his career with Unilever Ghana until 2003 when he resigned to set up the Yedent Group. As an Entrepreneur, Samuel looks for opportunities to build synergies with other stake -holders (local and international) working to meet the nutritional needs of vulnerable and low- income population of society where there is evidence of malnutrition and stunted growth. To this end, he has become a strong advocate for food fortification on Ntim Adu many Agribusiness and human development platforms across the world.

Samuel Kwame Ntim Adu CEO Yedent Agro Group of Companies



**Mr. Edward Obeng-Kenzo** is currently the Deputy Chief Executive in charge of Engineering and Operations at the Volta River Authority. Prior to this, he served in various capacities at VRA, as Director, Thermal Generation, Strategic Business Unit (SBU); Plant Manager, Tema Thermal Power Complex; Operations Manager as well as Project Manager for the Tema Thermal 2 Power Project.

During his tenure as Director, Thermal Generation he created a performance-oriented and purpose-driven SBU resulting in substantial improvement in performance of the thermal generation assets. Mr. Obeng-Kenzo focused on supporting cross functional teams in achieving exceptional results in highly competitive environments that demanded continuous improvement to increase return on investment and deliver customer satisfaction.

Mr. Edward Obeng-Kenzo Deputy Chief Executive in charge of Engineering and Operations VRA

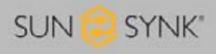
**Mr. Edward** Mr.Obeng-Kenzo is a respected mechanical engineering professional with exceptional knowledge in Strategic Planning for Service Excellence.

Operations VRA (KNUST) where he graduated with a Bachelor of Science Degree in Mechanical Engineering (Hons). He holds a Masters degree in Public Administration and is also a member of the Ghana Institution of Engineers.



# BESL

Supplier, Consultant & Contractor of choice for solar PV, energy management and building automation in West Africa.



GA-093-2179, No. 43 Dr. Opoku Street, Abelemkpe. P. O. Box AN 8142, Accra, Ghana.



Circutor

www.3esl.energy

+233 256 974 723 +233 503 624 634



## New Identity, Inspiring Leadership



OUTDOOR ADVERTISING AIRPORT ADVERTISING BTL ADVERTISING SPORTS ARENA ADVERTISING LARGE FORMAT DIGITAL PRINTING

f in 🗇 💥 🖻 🛛 ddpoutdoor

www.ddpoutdoor.com

48 GHANA INDUSTRIAL SUMMIT & EXPO 2023

Logo/Name/web

Description



The Volta River Authority (VRA) **Volta River Authority (VRA)** was established on April 26, 1961 under the Volta River Development Act, Act 46 of the Republic of Ghana, as a body corporate with the mandate to generate, transmit and distribute electricity. In 2005, following the promulgation of a major amendment to the VRA Act in the context of the Ghana Government Power Sector Reforms, the VRA's mandate has now been largely restricted to generation of electricity. Following the amendment, the transmission function has been hived off into an entity, designated Ghana Grid Company (GRIDCo) while the VRA's distribution agency, the Northern Electricity Department (NED), has been transformed into the Northern Electricity Distribution Company (NEDCo), a stand-alone, wholly-owned, subsidiary of VRA.

Tel.: 030-2664941-9/050-1620439 | Email: corpcomm@vra.com |Volta House, 28th February Road, Accra, Ghana



**Fan Milk Plc** is the Ghanaian market leader in the manufacture and distribution of dairy products and fruit drinks. The company's milk-based products include a range of ice cream and yoghurts such as FanYogo, FanChoco (chocolate), FanIce and FanGold (ice cream). It also produces fruit-based products such as Fandango, a citrus fruit drink, and its iced lollies. Fan Milk has transitioned from a depot-based distribution system to independent distributors and agents as well as the use of large trucks for distribution. The company's products are seen in company-branded freezers in supermarkets and company-branded tricycles, which independent distributors use to reach consumers in busy markets and suburbs.

**Nuclear Power Ghana (NPG)** was Nuclear Power Ghana (NPG) was established in 2018 as the Owner/Operator of Ghana's first proposed Nuclear Power Plant. In July 2019, NPG was duly registered under the Companies Code of Ghana as a Limited Liability Company.



As the Owner/Operator organisation of Ghana's first Nuclear Power Plant, NPG is responsible for project development and feasibility, plant and site licensing, regulatory compliance, construction, and commissioning as well as ensuring that the plant is operational, maintained and decommissioned in compliance with international best practices.

Key to its business tenets, NPG is committed to Safety, Transparency, Accountability, Teamwork, and Excellence as cherished values.

NPG's activities commenced when some selected staff from the Volta River Authority (VRA), Bui Power Authority (BPA), and the Ghana Atomic Energy Commission (GAEC) were identified and seconded to form its initial core staff. **Nuclear Power Ghana, BPA Heights II, #15 Dodi Link, Volta Street, Airport Residential Area, Accra Digital Address:GA-116-7537** 

Nuclear Power Ghana, P. O. Box KA 9152, KIA, Airport-Accra Tel: +233(0)302 772 474 / 0302 772 484

#### Logo/Name/web

#### Description



**360 Naturals** is a Natural Cosmetic Manufacturing Company based in Kumasi, Ashanti Region of Ghana. The company was established in 2016 with the mission of providing natural and chemical-free hair and skincare products while creating positive social impact in the community. Our vision is to provide employment for the youth in poerational communities, especially young female and women in the value chain of the business.

Naturals

360 The company specializes in creating handmade cosmetics using indigenousraw materials sourced from our Agro processor in Ghana Some of their notable products include the Deep Cleansing Black Soap Shampoo, Shea & Coconut Whipped Butter, Rejuvenating Moringa Black Soap Body Wash, Hair Growth Oil, Hair Conditioners for our native African hair and any type of hair.

We hope to be visible in all parts for the world.



**GP Communications** was established in June, 2009 to provide services in the areas Graphic Design, Printing, Web Design, Branding and Public Relations. Our office is located at Accra Tourist Infomation Centre, 44 Independence Avenue, Opposite Afrikiko Resturant, Accra

**GP COMMUNICATIONS** where creativity knows no limits... From business cards to banners, we provide your business with all of your printing needs. Leave it up to us to keep your project on time and within budget Mobile no.:+233 (0) 544 111 209 | +233 (0) 244 511 209 Email: gpcom2009@gmail.com/ben.adzimah@gmail.com

> **Unilever Ghana** is Ghana's leading manufacturer of fast-moving consumer goods and it's one of Ghana's leading corporate citizens. It all began in 1787 when two European trading firms, Swanzy and King arrived in the Gold Coast. They later merged in the 1920s to form the nucleus of the United Africa Company (UAC) of the Gold Coast with a strong commitment to the socio-economic development of the nation-Trading, Manufacturing, Agricultureand Real Estate. In 1963, UAC established Lever Brothers, a consumer goods manufacturing business, and its factory in Tema. Unilever Ghana came into being on July 14, 1992, when the two significant and complementary companies, the UAC Ghana Limited, reputed for excellence in marketing and distribution, and Lever Brothers Ghana Limited, which is strong in manufacturing, merged to form Unilever Ghana Limited.

> We've always believed in the power of our brands to improve the quality of people's lives and in doing the right things. As our business grows, so do our responsibilities. We produce some of the leading Home and Personal Care products on the Ghanaian market in our Tema factory and support the health, nutrition, and wellbeing of the people of Ghana with iconic brands such as Key soap, Omo washing powder, Pepsodent toothpaste, Geisha, and Sunlight.

**AFB Golden Green Cosmetics** where beauty and sustainability harmonize perfectly! We're reshaping the beauty industry with our line of exquisite cosmetics, crafted from a star list of natural and organic ingredients like Mango butter, Shea butter, Avocado, Baobab, coconut oil, and Moringa.



Say goodbye to harmful chemicals. Our products enhance your beauty while prioritizing your health and the environment. They're cruelty-free and vegan, aligning with our ethical values. Under our brand, Honampa, we offer skin-loving solutions, and with Nwipa, we redefine hair care.

With AFB Golden Cosmetics, embrace your natural beauty, make conscious choices for the planet, and empower yourself to look and feel your best. Join the green beauty revolution with us and let's create a more beautiful and sustainable world, one conscious beauty product at a time.



#### Logo/Name/web

#### Description

Jana-Psalms Enterprise with the brand name Awakn Beauty Africa is a Ghanaian owned all natural cosmetics brand dedicated to the formulation of handmade cosmetics, we offer skincare, beauty and haircare products, our products are FDA approved, we do export to USA and other countries,

We also do private labeling, and wholesale organic coconut,



Our vision is to elevate wellness, haircare and skincare products for all by creating and providing exceptional quality, pure and all natural plant-based products that are good for us and good for the planet. All our base ingredients like Shea butter, black soaps, natural oil Etc are source from Ghana to support our rural women to also make a living.

With our YouTube channel Awakn Beauty TV we give you special reports on what contribute to having a natural beauty from different works of life, we talk about wellness, lifestyle, nature, selfcare, we teach practical training on homemade products, recipes etc

We are located at New Bortianor lane 3 On maior social media platforms

Awakn\_beauty\_africa Awakn Beauty Africa @@Awakn\_beauty YouTube. Awakn Beauty TV Our contact number 0548677566, 0248461171

**City Laundry Equipment Limited (CLEL)** is the Central Nervous Systems of anything Laundry Equipment from Sales, installation and Services in Ghana and the West African Sub- region.CLEL is dedicated to providing innovative and high quality solutions to meet the needs of domestic, commercial laundries and industrial facilities.

Established in 2007 in Accra Ghana, CLEL has grown from a Laundry Service provider into a giant importer of Laundry Equipment from trusted European manufacturers of long-lasting brands like Electrolux, Primus a brand of Alliance laundry Systems, Lelit, Pony pressing and finishing machinery among others. The Company has grown very fast with a staff Strength of over forty (40) workers for both laundry services and equipment departments; including a solid technical team, which offers cutting edge and exceptional service, and sustainable practices that enable our clients to thrive.

City Laundry Equipment Limited offers a comprehensive range of laundry equipment including:

- · Commercial and industrial washers and dryers
- Ironing and folding equipment
- Laundry Chemicals
- Parts and Accessories
- Consulting Services



**WACOMP** is a partnership initiative between the Economic Community of West African States (ECOWAS) and the European Union (EU). It has a bearing on regional economic integration and highlights a commitment to the Economic Partnership Agreement (EPA) between the EU and West Africa. It seeks to improve the competitiveness of Ghanaian exports with a focus on three main value chains – cassava, fruits (mango and pineapple), cosmetics and personal care products through enhanced value-addition, low carbon sustainable production and processing aimed at increased access to regional and international markets.



#### Logo/Name/web

Bubu

#### Description

**Bubune skincare** is a social enterprise that is founded upon the three pillars of People, Planet and Profit. People are our biggest asset; from the employees who handcraft each product to our customers who patronize them. Planet is the only one we have; therefore, we need to protect it. Our sourcing is from raw materials from women groups in the northern part of Ghana. Our goal is to maintain Shea production in Ghana in the years to come.

- We are manufacturers of paraben free plant-based skincare products. All our products are handmade using edible oils and butter. We are guided by the knowledge that our skin being the largest organ absorbs any thing being applied.
- <sup>6</sup> Shea butter has been used for years for our traditional methods, industrial purposes and for cooking as well
- \* Our customers are our priority so be assured of the highest quality products.

Our products serve as moisturizers, which keeps the skin; healthy, silky and natural. Our range of products includes; Shea body butter, Shea body lotion, African black soap and bar and unrefined raw Shea butter. At Bubune Skincare, we believe that luxury can be affordable. Our goal is to add value to the resources Africa has and Promote them to the world.

**Esi Booties Online Brand** Our kiddie brand has a wide range of baby dress, kids beach wear, casuals, baby blanket, bibs mittents. **Esi's Booties** make knitted and crochet dresses and booties/shoes made from imported yarns. Its for babies and toddlers between ages 0-5 years.

Esi's Booties keeps their feet warm and you can be reassured your little angles will be looking super adorable.Unique knitted and crochet dresses, booties and more. Classic and beautiful designs for your babies and toddlers.

**Unique Knits n Knots** is a knitwear apparel company. Our speciality is branded school sweaters. We just introduce clothing line for adults producing dress, customised cardigans, branded socks and pre wedding knitted wear, corporate branded cardigans. We also wide range of baby dress, kids beach wear, casuals, baby blanket, bibs mittents. We sale knitting machine (Brother and Silver Reed Brands) and provides training and after sales service,

Behind Immaculate Conception School, Otinibi Accra | PO Box AN 11895, Accra GPS GM-242-6516 | knotsnknots.gh@gmail.com | 027 311 1209/ 053 043 2241

**FlocareBeauty** is a social impact personal care brand dedicated to enhancing family well-being, with a special focus on mothers and babies. The business was founded in

November 2017, and is based in Tema, Ghana.



Our products are all carefully formulated with premium natural indigenous ingredients like shea butter, and baobab oil, as well as raw agri inputs like cucumber, tomatoes, and moringa. Our high-quality products range from nourishing baby products to rejuvenating facial products as well as skin and hair care products for the entire family. FlocareBeauty actively supports Sustainable Development Goals (SDGs) 3 and 8, promoting good health and well-being for babies and mothers while creating economic opportunities for marginalized communities. We work directly with rural women processors, provide free training in natural cosmetic formulations to young women, and support mothers of premature babies with free skincare products and effective skincare practices



Croche that totally rocks

ADT IN GHAN

#### Logo/Name/web

#### Description

**QA Consult** is a consultancy and training firm that specializes in manufacturing, hospitality and service industries. With our team of experienced experts across industry, we promote the quality and safety of products and services by providing competitive consultancy and cost-effective training in quality assurance, management systems, industrial hygiene, food safety/HACCP, environmental care and safety at work.

We provide services for SMEs and Large-scale companies in the establishment of manufacturing facilities especially in the fast-moving consumer goods segment. We have expertise in foods factories, cosmetics/household chemical factories, soaps factories, water bottling establishments and beverage production facilities.

As part of this service, we offer production management services and team orientation for success. QA Consult provides training and consultancy services into ISO management systems including ISO 9001, ISO 22000, ISO 45001 and ISO 14001. We provide regulatory services including FDA and GSA registration of all categories of products including foods, soaps, cosmetics and household chemicals. For your factory, distribution centre and catering facility audits, QA Consult is the firm to look up to. We have clients that cut across startups, SMEs and large-scale organizations.

For further enquires please contact the MD-Operations, Eunice Opoku-Boateng on 0244691674/0572289440.

1st Floor Beracah Plaza, Aviation Highway, Hydraform Estate, East Airport, Accra (Spintex Road) info@qaconsultgh.com; eunice@qaconsultgh.com | www.qaconsultgh.com

QA Consult ... the hub of quality assurance & industry solutions

companies Code (Act 179) 1963 and is licensed to engage in security printing and specialized stationery supplies. The company had its certificate of incorporation (No. 16930) and certificate to commence business in August 1980. Buck Press has been in active operation since 1987, providing quality printing services to the private and public sectors. Over the years, the company has produced and delivered ballot papers, bio-metric passports, company financial statements, calendars, annual report brochures, text books and many other print documents to corporate bodies and government organizations.

Buck Press Limited is a wholly owned company, which is incorporated under

#### Tel: 0302-408061/0302-421005-7, Mob: 0208-408061 Email: buck@buckpress.com Digital Address: GW-0740-7204

**The Business & Financial Times (B & FT)** was incorporated in August 1989 as a Limited Liability Company to produce a business newspaper. Each edition - 45,000 copies, is circulated in the main business districts of Ghana - Accra, Takoradi, Kumasi and Tamale. The 120 staff of the company include journalists, sales executives, circulation executives and other administrative staff. The product portfolio of the company has been extended to include event organization & management, the publication of two magazines; Business Today Magazine & Energy Today Magazine.

Recently, new channels for dissemination of the news have also been developed – website, digital newspaper, social media and a television show. The news content is patronized by both corporate and non-corporate bodies including academia, government bodies, foreign investors as well as diplomatic missions in the country.









#### Logo/Name/web

#### Description



**The Energy Service Centre (ESC)** is a one-stop shop for renewable energy (RE) and energy efficiency (EE) training and consultancy services, especially relating to the adoption of RE/EE among AGI members and the larger Ghanaian public. With Ghana's objective to achieve 10% renewable energy component in the national energy mix by 2030, there is the need to make renewable energy and energy efficiency services readily available and accessible to industrial and domestic users. This has necessitated the setting up of the ESC to provide reliable and credible advisory services to RE/EE solution providers, electricity consumers and power utilities to plan and implement RE/EE investments to attain cost savings and profitability for economic development. Our services include research and training services on RE/EE, advisory services on RE/EE investment options, facilitating the linkage between service providers and consumers, supporting the development of business strategies for large consumers and utilities, and leading advocacy on the adoption of RE/EE.

The Energy Service Centre is hosted in the AGI Head office. For more information on the Centre, kindly visit www.esc.agighana.org or send us a mail via info.esc@ agighana.org. We can also be reached on +2333507977902



**SinceShea** is a female-led Ghanaian cosmetic brand that aims to provide a holistic approach to quality skin and hair care products. Our focus is on offering handcrafted skincare and hair care products that utilize the nourishing properties of Shea Butter and Black Soap, while incorporating the benefits of aromatherapy. At SinceShea, we firmly believe in harnessing the power of nature to create products that are not only natural but also safe and effective for all ages, skin and hair types. Our product range includes a variety of Shea Hair and Body Butters, Black Soap Paste and Liquid, Face and Body Oils, Shea Balms as well as Face and Body Scrubs. Each of these products is carefully crafted to deliver simplicity, premium quality, and effective natural cosmetics worldwide. Our mission is to enhance beauty through nature for all.



**Faivich** is a manufacturing and distribution company specialized in quality cleaning agents/Detergents, skincare/cosmetics and healthcare products while minding the health and safety of our cherished user.

Our products include multipurpose liquid detergent, bleach, disinfectant, floor cleaners, sanitizers, hand washes and glass cleaners.

Our skincare products with the cosmetic brand name "Luxvich" is a Sustainable Skincare Solutions where we use grade A raw materials primarily sourced locally in Ghana. Some raw materials we use are cocoa butter, shea butter and oils.

Among our cosmetic range are body butter, body washes (black soap paste and gel), remedy glow oil, body scrubs, lip balm and lip scrub.



**Greenvine** is a privately owned independent freight forwarding company based in Tema with offices in Takoradi, Kumasi and Accra and all major cities around the World. Greenvine was formed with the sole purpose of becoming a reliable, cost effective, worldwide logistics provider. From our facilities we can provide you with a total import & export service for air, sea, customs clearance as well as road transport. We will clear your cargo in 48 hours. In a service industry such as ours, whilst most carriers operate similar transit times, it is the personal service which ensures that our customer requirements are upheld, maintained, and surpassed. Greenvine's service is backed by dedicated, trained, and highly motivated staff whose goal is to provide clients with utmost customer satisfaction. We handle all manner of cargo right from general ones to hazardous or dangerous ones. Let Greenvine be your preferred logistics partner





Logo/Name/web

#### Description



**Hairphanie** is a company that produces the best organic hair care products and provides professional hair services for all hair types. Our product has helped hundreds of women to grow their hair longer, a challenge they had hither to experienced.

The company aims at providing the friendliest services with affordable prices of organic hair care products that satisfy the preferences of customers as well as creating jobs to alleviate unemployment and poverty standards among Ghana. Research and development will be a key part of the quest to keep providing quality products to the market.

Lacon Feel Beautiful Inside Out

Laam Shea is a cosmetic manufacturing company located in Odeneho Kwadaso, Kumasi, we creates high quality natural personal care products from select indigenous butters and oils to soothe, heal and nourish the many skin and hair care issues that the modern family faces on a daily basis. Our main aim is to give our clients the confidence to show off their natural beauty and improve the lives along our value chain. We are committed to producing according to order to ensure our client have the opportunity to experience our natural creations in their freshest and purest form.

Committed to harnessing the gift of nature to create products that meet the personal grooming needs of the modern family. Reduce stresses of providing holistic personal care to families

**NyCa-Pro Enterprise** was registered on 8th October 2018 to offer products and services through the following business units:



NyCa-Pro Beauty Bar, NyCa Bakery and NyCa Event Box.

NyCa-Pro Beauty Bar : Shea-based Personal Care & Cosmetics line that transforms shea butter sourced from women-led Shea Butter Producers in Northern Ghana.

We export raw sheabutter, natural based cosmetics for both skincare and haircare in bulk or desired quantities per customers request.



**Let's Talk Hair** In the world of beauty, hair holds incredible power, yet for far too long, many Black women have lacked the confidence to embrace their natural hair growth journey. Founded in 2021, Let's Talk Hair Ayurvedic is on a mission to change this narrative.

Imagine a journey fuelled by the profound desire to boost the confidence of Black women when it comes to their hair. Our mission is crystal clear: to promote hair growth, nurture lush and healthy locks, and reignite your self-assurance.

Our secret? A range of meticulously crafted, 100% natural hair growth and treatment products, rigorously tested and FDA-approved. We're not just selling products; we're offering a transformative experience, celebrating the beauty of your natural hair.

Today, Let's Talk Hair Ayurvedic proudly serves Ghana. Tomorrow, we aspire to make Ayurvedic hair care a beloved staple across Africa. Join us in this empowering journey because your hair deserves the spotlight it's meant to command.

#### Logo/Name/web

#### Description

SEKAF GHANA LTD

**SeKaf Ghana Limited** is a Ghanaian-owned social enterprise, operating at the forefront of unrefined organic and conventional shea butter production, and offering a captivating range of shea-based bath and beauty products under the esteemed brand name TAMA<sup>®</sup>.

With strategic locations in Tamale and Tema, we excel in two key objectives: crafting premium, highquality products and empowering rural women through sustainable employment and education.

SeKaf is a global supplier of natural and affordable shea-based bath and beauty products, committed to ethical and environmentally friendly sourcing.

Our mission is to become Africa's foremost manufacturer of certified organic and fair trade shea butterbased bath and beauty products, emphasizing quality, community betterment, and environmental sustainability.

TAMA boasts over 10 exceptional products, distributed worldwide, with a strong presence in Ivory Coast, Togo, Zambia, Djibouti, Saudi Arabia, Poland, Germany, Austria, Switzerland, and the UK. Our products are also readily available in major Ghanaian retail outlets, including Dufry, Shoprite, Maxmart, Palace, and Wild Gecko. Discover the beauty of SeKaf's products, where quality, sustainability, and empowerment converge to create something extraordinary.

**Earthyria** (Beauty 101) is a Ghanaians company that uses wild crafted, plant based organics to produce non toxic skincare products. By harnessing the power of wildcrafted, natural organics, we craft non-toxic skincare products that revitalize your skin naturally.



At Earthyria, we're on a mission to redefine beauty. Our commitment to sustainability, authenticity, and empowering communities sets us apart in the world of skincare. We're more than a skincare brand; we're a force for good. We pride ourselves on responsible shea butter sourcing which uplifts local communities and empowers women.

Mission Statement: At Earthyria, our mission is to provide natural skincare solutions that enhance beauty and well-being while prioritizing sustainability, authenticity, and ethical practices.

Vision: Setting a new standard in natural beauty.

**Enam Cosmetics** is a premium skin care and hair care products line created and founded by Esinam Agbley, a Cosmetic Scientist and Chemist with the desire to create the most effective formulation of skin and hair products which meets the needs of Africans, and formulated to world class standards.

Enam Cosmetics commenced business in 2016 and have since introduced a wide range of products in line with the founder's vision of creating safe and effective products for radiant, healthy skin, free from blemishes and hyperpigmentation. The vision also extends to creating hair products which aid in growing soft, healthy and manageable hair from scalp to strands. **Contact us on: Tel: +233 55 372 2602 • Email: enam@enamcosmetics.com •** www.enamcosmetics.com



(f) (y) (a) agighana

**Evergreen Blessed Enterprise** was established in April 2020. We specialize in the formulation of healthy hair and skin care products using premium butters and oils that are ethically sourced from the northern parts of Ghana to promote economic growth and development. Our products are FDA approved to show our commitment to serving our customers with the best. Our products include but not limited to shampoos, conditioners, lotions, lip balms, massage balms and oils, treatment creams and oils, body butters, contract manufacturing, private labelling etc. Aside products, we also offer services like **training, consultation, coaching.** 

#### Connect with us Contact: +233246201859 • Email: evergreenblessedenterprise@gmail.com Address: P.O.Box Am 192, Amasaman -Accra Ghana.

## **PRODUCE IT,** WE WILL PACKAGE IT!

## **Producer of Industrial Bags**





WE PRODUCE To SPECIFICATIONS

+233 54 464 8666

FRIENO

#### Logo/Name/web

# Exotic Naturals

#### Description

**Stidolf Entreprise** is a cosmetics manufacturing company with the brand name Exotic Naturals. The skin and hair care industry is filled with products that contains harsh chemicals and some synthetic ingredients that can damage the skin and hair and can cause adverse reactions. such as irritation, redness, and hair breaking. Many Costumers struggle to find products that are natural and holistic to cater their specific skin and hair care needs and preferencessuch as irritation, redness, and hair breaking.

An enterprise with over ten (10)years of experience in developing and creating high-quality skincare and haircare products that enhance everyone's natural beauty. We excels in utilizing locally sourced, natural, and sustainable ingredients to create top-notch products that not only enhance beauty but also promote overall skin and hair health.

Our products consist solely of all-natural ingredients, leaving your skin feeling revitalized, healthy, and radiant.

In 2022,the CEO of Exotic Naturals was honoured as the 1st runner-up for the 2022 Young Entrepreneurs Award and in September 2023, Exotic Naturals was awarded the best organic products by the glamour Beauty and cosmetics awards 2023

**D'organikan Foods**, is a treasure within Osiru Farm, nestled in Dodowa, Greater Accra Region, Ghana. Their expertise lies in crafting pure mango and pineapple juices, with an unwavering commitment to the simplicity of nature. Just the goodness of natural tropical fruits, transformed into refreshing elixirs with no additives. With flavors like "Yours Pinely," "Just Pine," "Pine Ginger," and "Mango Blend," D'organikan Foods captures the authentic essence of these fruits like no other. Each sip whisks you away to the sun-kissed orchards of Ghana.

Embracing the genuine flavors, they encapsulate the very soul everywhere. D'organikan Foods isn't just about juices; it's a journey through nature's bounty. From Dodowa's lush landscapes to your glass, every drop is a testament to purity and healthy dedication.

By choosing D'organikan Foods, you're assured of premium quality and taste that's pure, a sip that's genuine. Enjoy the uncomplicated luxury of nature's finest, bottled with care and shared with passion.



**Pasung** is a shea butter processors and shea nut pickers cooperative who is based in the Northern region with membership of 700 women. It is manged by the women themselves, they produce handcrafted raw shea butter and personal care products such as hand crafted shea base cosmetics , beauty soap,hair and body butters, African black soap, baby products among other cosmetics products. The Aim is to market the products of members and add value to the raw shea butter, create jobs and give the income levels of members.we also build the capacity of member base groups, improve upon the activities of members through the provision of financial services and skills that aims at increasing their income levels, we also focus on socio-cultural and self improvement activities such as literacy education, health and reproductive (STD,HIV/AiDs, COVID), we also explore new markets for shea butter and shea nuts, transmit best practises in shea butter production. Thank you

#### Logo/Name/web

#### Description

SheaClan.

**SheaClan** by Gee is a green beauty indie brand that uses the finest, high grade natural plant oils and butters sourced from Ghana to formulate ready-to-use bath and body products for consumers. Consumers enjoy the wonderful health and therapeutic benefits of the natural ingredients in their skincare products without having to worry about toxic ingredients while treating their skin issues and at the same time feel confident and comfortable in their own skin. As a sustainable beauty brand, we are intentional about using raw materials which are sustainably sourced and ecofriendly packaging materials as our way of reducing our ecological footprint. With SheaClan products, a little goes a long way during usage. Some of the products and services we offer include: shea body butter, shea lip balm, shea body oil, Neem blacksoap bodywash, scented candles, reed diffusers, car diffusers and souvenirs for private and corporate events.

#### sheaclan\_ | Facebook: SheaClan by Gee | Twitter: @sheaclan\_ Email: sheaclanbygee@gmail.com | Call/Whatsapp: +233242867813

**TMK METALS LTD.** is a wholly owned Ghanaian manufacturing company incorporated under the Companies Act, 2019, Act 992 in May 2016. TMK METALS LTD is a roof company with a working team dedicated to ensuring the quality of goods and services. Our focus is to:

- » Manufacture and supply roofing sheets and its accessories
- » Provide consultancy services on our products
- Core Products:

IDT (Industrial Deep Trough), IBR (Inverted Box Rib), Selflock, Standing Seam, Sandwich Panels, Metal Trusses, Floor Deck, C-Purlins & Z-Purlins, Tilematic Vision:

To be the leading roofing company providing nothing but the best roof and steel works in the nation.

Mission:

Providing best roof solutions and perfect suitable roof.

## Tel: 024-264-1361, 030-397-1346 | GN-0664-1856 | TMK Metals, No. 23 Datsun Street, Com 25 | Peace Be Road, near Kent Estates.

**EDMASS Foods Limited** is a wholly-owned Ghanaian food processing company that adds value to most Agricultural produce. It processes farm produce into easily accessible well packed foods, as well as serves as major local supplier to industrial buyers and the general consumer market.

We have 36MT/day maize processing plant and 5MT Cassava processing unit. Our product offerings include but are not limited to the following: Maize Grits, Corn Flower, Maize Bran and Cassava Floor (HQCF) for industrial use. We also have the Consumer Packs in the range of Maize Grits- (Ekuegbeemi and Oblayo), Cereal mix named MealXtra, Fermented Cassava Flour (Agbelima and Kokonte), Corn Flour (Tuozaafi and Akple).

We have produced for some institutions like Bemco International, who sells in UK. We also have some clients from Kenya and Sierra-Leone who patronize our products.

Edmass Foods Limited P.o Box 112, Abeka, Accra | Tel:+233 208154522/ 208080000 Email: edmassfoods.gmail.com| dmanyomi@Gmail.com www.edmassfoods.com Location: Abutia Kpota, Ho West District, Volta Region





## Electrical fires can destroy all your investments.

## Always insist on FLAME RETARDANT LOW SMOKE CABLES

Exclusively made by \_\_\_\_

TROPICAL CABLE Ghana's No. 1 Cable Manufacturer

## Sales Hotline: 0268769840

To Papa Preko!

No.42 Steel Works Road, Heavy Industrial Area, Tema, Ghana Telephone: +233(0)303302498 / +233(0)303302490

G Tropicalcables O Tropicalcablegh www.tropicalcables.com



#### Logo/Name/web

#### Description

**Jnazy Cosmetics & Toiletries** is an organic producing company who puts value to the use of natural resources in the production of organic products. We are also into utilization of agricultural by-products like cassava peel and corn silk into eco-friendly soaps. We care and value our cherished customers and therefore we are careful with the choice of inputs that we use to prepare our products.



The current trend in the cosmetic industry is the call for organic products. This is in response to the growing reactions that many customers, especially those with sensitive skin get from some synthetic products. Therefore, people with sensitive skin often find organic skin care products much gentle than traditional and conventional products. We exist because we love nature and wish to protect it and provide healthy cosmetic products.

#### TEL.: 055 764 6222. E-mail: jnazycoste@gmail.com WhatsApp: 020 769 2421.



**Meannan Foods** sources the best quality of produce and processes & packages them under strict hygienic conditions for local and international market. Our vision is to become an international brand. We export to England and Belgium, in collaboration with Si-foods, and to United States of America, in collaboration with the Ghana Export Promotion. We are HACCP and the Ghana Food & Drugs Authority Certified with 15years of experience in food processing. We find our uniqueness in profiling small-holder farmers and support them technically so that they produce and supply us the best quality in raw materials. We have trained over 800 of small-holder farmers in good farm practices, food safety and best practice in post-harvest activities. Our products are in all the leading local and international supermarket brands such as Shoprite, Melcom, Farmers Market and many other such outlets. We are a market leader and pacesetters in egg packaging in Ghana. We pioneered the printing of "best-before" dates and traceability mark on our fresh eggs and produced Pasteurised liquid egg whites.

P. O. Box C.O 950, Tema | Tel: +233 244280527 | meannanfoods@gmail.com Mrs. Charity Annan Adupong CEO/Team Lead phone +233 244280527

**Obaa Essentials** is a cottage business providing high quality indigenous plantbased beauty products to the millennial family. We pride ourselves in providing luxurious body and bath products made from ethically sourced ingredients from the motherland. Our products are based on formulations that are free from parabens, phthalates, mineral oils and sulfates.

Our business supply chain is set up to create a sustainable livelihood for the cooperative women group who provide the raw materials (raw sheabutter and oils) used in making our magical products. This is in line with the UN Sustainable Development Goals (SDGs) 1, 2, and 5, where we empower our women to better take care of their families, reduce poverty and hunger.

Our journey began with a commitment to make a tangible difference in people's lives. Seeing the transformative impact our products have had on those who struggled with skin ailments like eczema and psoriasis, we were driven to go beyond skincare. At Obaa Essentials, our purpose extends far beyond profit. It is about the smiles of those who have found relief, the renewed confidence in their own skin, and the stories of healing that inspire us daily. It is about those who seek an escape from chemically laden store-bought products.



Logo/Name/web

#### Description



**Oxy Industries Ltd** is a food processing, food packaging, and branding company located in Tema. We are the producers of the ever popular Sunny Gold brand of products. We specialise in growing most our own raw materials and process into fresh finished products. Our vision is to become the market leader in quality and attractive food packaging solutions in West Africa,

#### Location is Tema golf city| Oxymarking@gmail.com | www.oxyindustries.com | Call us on 024 463 6322

**Christaa Agricultural Ventures** is a sole proprietorship venture registered by Registrar General in Ghana. Christaa Agricultural ventures started its operation since the year 2009 with 5 workers which has currently grown to 25 workers. Dr. Christiana Akua Adjei the CEO, as a medical practitioner, started the business as a result of spoilage of cassava tubers on the farms of the people living in the Apaah community in Mampong municipal. She decided to buy their cassava farm produce and further process them into Garri and other diverse cassava products by adding value to them.



Christaa Agricultural ventures is a general farming and Agro-food processing venture, with main objective of producing and processing fresh cassava tubers into other commodities such as High-Quality cassava flour, Cassava bread, cassava cookies, Cassava chin-chin, cassava biscuits etc (adding values to them), sell them to the local and foreign markets. We use local readily available raw materials for our operation.

#### Old Damang, Mampong - Ashanti region, Ghana Contact Person: Christiana Akua Adjei | +233 551125100 /+233 553848469 E-mail: criskemi@yahoo.com | Office Number: +233 5511125100

**Sistasister Ventures** is a small-scale business located in Nungua, Accra, Ghana. We take pride in crafting high-quality, natural skincare and haircare products under our brand, Sistasister Products.

Our mission is to harness the beauty and nourishing properties of African black soap, shea butter, cocoa butter, coconut oil, and essential oils to create products that enhance your natural beauty and promote overall well-being



Stay updated with the latest offerings and skincare tips by following us on social media:

- Facebook:Sistaster body care products

- WhatsApp: 0266470218 sistasister1@yahoo.com/1sistasister@gmail.com

At Sistasister Ventures, we believe that beauty is more than skin deep. It's about embracing your natural self and caring for your body in the most nurturing way possible. Join us on this journey to radiant and healthy skin and hair with Sistasister Products.

Thank you for choosing Sistasister Ventures as your trusted partner in natural beauty and wellness.



**3ESL Company Limited** is a global partner of British Energy Saving Technology Limited (BEST Energy), makers of Eniscope – the world's most complete energy management solution. We are specialists in commercial and industrial energy efficiency and solar PV project design, construction, operation and maintenance. We are Expert-of-Choice for commercial and industrial end-users seeking to reduce their estates' energy spend and carbon footprint, and Partner-of-Choice for leading solar PV developers in Ghana. Founded by experienced Electrical and Energy Engineers, the company's vision is to become the preferred Contractor, Consultant and Owner's Engineer for energy management solutions and solar PV projects in Ghana.

#### Logo/Name/web

#### Description



The Food Research Institute (FRI) was established by the Government of Ghana on 1st October 1963 and later incorporated into the CSIR as one of the Institutes by a revocation of LI 438 when NLC Decree 293 established the CSIR in October 1968, amended by NLCD 329 of 1969, and re-established in its present form by the CSIR Act 521 of 1996. The operations of the Food Research Institute started in 1965 with assistance from the United Nations Development Programme (UNDP) while the Food and Agriculture Organization (FAO) acted as the executing agency. The CSIR-Food Research Institute is mandated to conduct applied market-oriented research into problems of food processing and preservation, food safety, storage, marketing, distribution and utilization, and national food and nutritional security in support of the food industry and also to advise government on its food policy. Its vision is to be recognized nationally and internationally as a Science and Technology institution that is playing a key role in the transformation of the food processing industry to be internationally competitive with particular reference to product safety, quality and presentation. The Institute's mission therefore focuses on providing scientific and technological support to the growth of the food and agricultural sectors of the national economy in line with corporate prioritization and national objectives



**SNB RUMEE NATURALS** understand this concept and is committed to empowering individuals to embrace their natural beauty while providing them with high-quality cosmetic products that enhance their confidence and radiance. In this article, we invite you to embark on a journey of self-discovery and explore the magic of SNB Rumee Naturals. Headquartered in Dodowa, a suburb of Accra Ghana, SNB Rumee Naturals was founded in 2018 by Mrs. Seidu Hamdia.

We invite you to discover the magic of Shea butter and embark on a journey of selfexpression, empowerment, and self-love. Unleash your inner beauty and let SNB Rumee Naturals be your trusted partner on this beautiful journey. Mobile number : +233 245 265 803. Instagram : SNB Rumee Naturals. Facebook : SNB Naturals



**Soul & Beauty By Faith** has a range of shea butter based mousses are sourced from natural materials. Our mousses are sourced from suppliers who are all FDA approved as well as sourced, crafted and stored in such a manner as to give maximum benefits.

#### We have your back!

Take advantage of our scheduled repeat deliveries and save 5% when you purchase 5 or more products in one delivery to one address.

**Bean Masters** is a proudly Ghanaian coffee company formed and registered in 2018 with the object serving as a first source of market for women coffee farmers in the Ho West district of the Volta Region of Ghana through the use of vertical integration (forward - informed farmer supplying good quality green coffee to roasters and backward integration- a roaster giving feedback for improvement of input supplied by the coffee farmers). At the heart of our mission is the vision of Sustainable coffee for sustainable livelihood, which is fueled with the desire to change the outlook of coffee in the country as a whole.

Our Products, our first branded proudly Ghanaian coffee "NyorGbo' blend, the name which literally means wakening the adventure or Giant and Our second product called the Drip Coffee

Benedicta Tamakloe | 0202962988 Email:thebeanmasters@gmail.com Address:P. O. Box MD 568 Madina Accra

Social media handle @thebeanmasters | On instagram, Twitter, Facebook



## **OUR SERVICES**

We provide the following services to businesses and the general public:

- O Train staff of companies in industrial energy audits, solar PV design, installation and maintenance, etc.
- O Provide second opinions on solar project proposals.
- O Assist commercial and industrial companies with renewable energy feasibility studies.
- o Assist commercial and industrial companies with energy audits.

- O Assist companies with RE/EE transaction advisory services.
- O Build a continually updated database of:
  - RE/EE service providers
  - Reference projects
  - G Funding sources
- O Provide a platform for business-to-business networking.
- O Promote RE/EE adoption in Ghana.

AGI Head Office 42 Dr. Isert Street, Opp. UMB Bank, near Alisa Hotel, 💪 +233302-779023/4 North Ridge - Accra

P.O.Box AN-8624. Accra North - Ghana +233507977902

german

- @ info.esc@agighana.org @ esc.agighana.org
- # AGI Energy Service Centre ♥ @agi\_energy





#### Logo/Name/web

Bennty Surels

#### Description

**Solution Oasis Ltd** is a Private Limited Liability Ghanaian Agro processing company established in 2002 by its President and C.E.O Francesca Brenda Opoku. As a socially conscious company, SOLUTION OASIS processes Fair Traded Shea Butter and Ghana's premium Cocoa Butter into Authentic Natural Beauty and Lifestyle products under the BEAUTY SECRETS and KIPENZI naturals and EXOTIC MAN brands.

The factory is located at Haasto/Papao in the Ga East District of Accra, in the Greater Accra region of Ghana

#### P. O. BOX CT 2908, ACCRA, GHANA | +233 244 250645 www.beautysecretsafrica.com fbopoku@beautyseretsafrica.com, sales@beautysecretsafrica.com

**The name "Vicca"** is an amalgamation of two words; "Victorious" and "Catherine", a true reflection of her belief in herself and her ability to succeed. "Juice Plus" as added to the name illustrates the nature of her business, and the value addition it provides for customers respectively. Vicca Juice Plus is a manufacturing and production company that produces purely organic and natural fruit juice. They provide the perfect blend of a good and refreshing taste, and good health to consumers.

Vicca Juice plus have over 30 varieties of fruit juice and local drinks. We also give the opportunity to our customers to create their own juice recipe to suit their taste, allergy and health condition which makes us unique among others.

We pride ourselves as a one stop shop for all your healthy drinks. Our focus is on good health and wellbeing of all our customers.

**Vinolia Wealth Enterprise** is a processing company into varieties of breakfast foods, fufu products, spices, cosmetics dedicated to produce quality products that meet customers' expectations and customer's demand. With over 15 years' experience in these areas, I have been able to impact communities through training and development. Looking forward to impacting a lot of young men and women who are willing to be coached and trained on acquiring hands on practical training in processing of cereals and cosmetics to meet the needs and

At Vinolia Wealth we exist to create a ready market for smallholding farmers through the procurement of raw materials for processing. The residue (waste) from processing is used as feeds for poultry, fertilizers and other values added products as well as creating employment for the youth.

demands of customers in Ghana and beyond.



Yörkumi is a natural skin & personal care brand with the purpose of providing natural alternatives to skincare for young children & women.

Over the years since inception, we have evolved, scaling up & broadening our clientele base with a variety of natural skincare products ranging from;

Shea lotions, body butters, lip balms, shea butter soaps, glow oils black soaps, & many more.

We also offer private labelling, wholesaling, corporate packages & event packs for our broader customer base.

Our unique selling preposition is to offer our customers wholesome edibly green skin & personal care products that ignites skin confidence on the daily without causing any short- or long-term negative side effects.

Contact: +233(0)269392148 Email: yorkumigh@gmail.com Socials: @yorkumi\_ gh|@yorkumishea



#### Logo/Name/web

#### Description

**Absa Bank Ghana Ltd** offers an integrated set of products and services across Corporate and Investment Banking, Business Banking with solutions for SMEs, and Retail Banking. Backed by a 106-year legacy in Ghana and inspired by the people it serves, Absa is committed to finding local solutions to unique local challenges whilst relentlessly working to unlock opportunities for its clients and stakeholders.



Absa Bank Ghana is part of Absa Group Limited, one of Africa's largest diversified financial services groups, employing approximately 40,000 professionals in South Africa, Zambia, Botswana, Mozambique, Seychelles, Mauritius, Kenya, Tanzania, Uganda, Ghana. The Group has representative offices in Nigeria, Namibia, London and New York. It also has securities entities in the United Kingdom and the United States as well as insurance operations in Botswana, Kenya, Mozambique, South Africa, Tanzania and Zambia. Absa is a truly African brand, inspired by the people it serves and determined to be the first choice financial services Group on the continent.

For more about Absa Bank Ghana, its products and services, visit absa.com.gh

Facebook – Absaghana Twitter – Absaghana Instagram – Absaghana LinkedIn – Absa Bank Ghana

030 242 9150/0800 222 333. | service.excellence.GH@absa.africa



Ab Ovo Confectionery Limited is a wholly Ghanaian owned female company which was launched in November 2006 in Ghana and began operations in January 2008. The company is located in Accra. The company's product range includes soft pebbles, artisanal gourmet chocolates and chocolate bars (in variety of dark bars and milk bars with inclusions and flavours' such as - roasted cashew nuts, flavoured milk chocolates with mint, vanilla, caramel with sea salt, lemon, orange hazelnut) - all paying homage to the country's home-grown roasted cashew nuts, and imported hazelnuts. The Company also specializes in customizing or branding handmade chocolates for blue chip companies, and for private occasions. Ab Ovo focuses on a healthy lifestyle by indulging in low sugar levels and more cocoa content to give its consumers a good chocolaty experience and enjoyment. Priscilla Impraim | +233 24 408 0623 / +233 20 912 6411 priscilla.impraim@gmx.net/ info@abovochocolate.com www.linkedin.com/company/ab-ovo-confectionery-limited www.abovochocolate.com

Kawa Moka tells the story of Ghana's history with cacao intertwined with our rich coffee flavours. Kawa being an Arabic word that translates to coffee; "the wine of the bean", Moka being a seaport city in Yemen, iconically known for being coffee's gateway to Europe.

Native Robusta coffee originated in Central and West Africa and has been growing in Leklebi since the 1930s. Growing amongst cacao trees, plantain, and food crops, our coffee produces complex notes wrapped up in chocolate, fruit and nuts.

We specialize in small-batch, artisan-roasted specialty coffee, grown sustainably by over 20 Indigenous women small-farm owners in the Volta Region.

"Coffee is good ohhh. Coffee is going to send our children to school" In the mountainous town of Leklebi, within the Volta region of Ghana, a group of women sing as they grow, nurture and harvest our Robusta coffee beans.

Kawa Moka is proud to have the longest standing relationship with the women farmers across the region, and are continuing our efforts to keep growing together.





#### Logo/Name/web

#### Description



**Ziavitutui Coffee and Beverages Company Ltd.** The "Ziavitutui" coffee is a brand of coffee with a special local processing method that is unique to the Ziavi traditional area with its aromatic and tasty flavor. Ziavitutui Coffee and Beverage Company Limited is established to transform the Ziavi Traditional Area into an agro-industrial coffee hub. We seek to revamp the coffee industry, to create job opportunities for the people (men, women, youth) along the coffee value chain, and add value to the locally produced coffee beans in a sustainable manner to meet local and international standards.

Our products: Green Coffee:,Roasted coffee:,Grounded coffee, Brewed coffee (beverage): Brew into black coffee, coffee with milk and other forms that are suitable for breakfast and other periods of relaxation, business and social gatherings. Benjamin Horlali Kofi Atidjah (CEO). | benatidjah@yahoo.com Website: www.ziavitutuicoffee.com | Facebook: ziavitutuicoffeecompany



**Gold Coast Roasters** was established by four fervent coffee maniacs who strongly believed they could change not only the taste but also the perception of Robusta coffee coming out of West Africa. We are the only single-sourced grower roaster in Ghana and this gives us control – simple. Starts and ends with quality and attention to detail. Starting on an experimentally 10 acres planting a variety of Robusta, Arabica and its new hybrid Arabusta, they have been able to successfully produce the finest coffee in Ghana. This award-winning Robusta is now the leading selling indigenous coffee in Ghana, and is exported to 5 countries throughout the region and further afield. Utilizing Agro- forestry concepts developed by the Benedictine monks in the abbey of Dzendope high on the slopes of the Volta mountains, Gold Coast Roasters has now developed a range of roast profiles that are now unequaled within the region.



**KOBS Farms** is a leading Agribusiness company established in 2005 with a passion for Agriculture, commitment to sustainable practices and a goal to sustain humanity. Coupled with our slogan; "Sustainable Solutions for a Thriving Agriculture Future", we are dedicated to provide exceptional quality, innovative solutions and unwavering support to farmers and Agribusinesses. Product and Services

Agro Food Processing, Export , Agro Eco-Tourism, Community Afforestation, Farm Management Services, Production of Organic Manure

Email: kobsfarmsghana@gmail.com Phone: 0244412790

Justo Natural Foods is a registered company which is dedicated to the production and processing of Agricultural products. Our products include Fresh Fruit Juice and Snacks.

Justo Products are processed from carefully selected fresh fruits/vegetables from the farm and produced under hygienic and clean environment.

Our company focuses on producing quality, healthy and 100% natural juice with no preservative, no sugar, no artificial additives like flavours and food colours.

Justo Natural Foods on 0550635091 justofoodsgh@gmail.com Nungua Buade





## **CALL FOR NOMINATIONS**

Nominations are opened for the 12th AGI Ghana industry & Quality Awards 2023 as we look forward to recognizing the continuous achievements of industrialists and reward the very best companies. Becoming an award-winning business is a great way to set yourself apart from the competition. Nominate now! Be part of the excitement!

#### CURRENTLY THERE ARE NINE (9) MAJOR AWARD CATEGORIES

- 1. Overall Best Industrial Company of the Year
- 2. Best Corporate Social Responsibility Company
- 3. Best Company Employer of the Year
- 4. Fostest Growing Company of the Year
- 5. Best Practices in Sustainable Manufacturing
- 6. National Quality Award
- Young Enterprise Company Award Onnovation & Entrepreneurship Award)
- 8. Esther Ocloo Aword
- 9. Best AfCFTA Company

DEADLINE FOR NOMINATIONS

#### 22 SECTORS ARE ALSO EARMARKED FOR AWARDS

- 1. Agric-Business
- 2. Automotive & Transport
- 3. Chemicals
- 4. Electricals & Electronics
- 5. Energy
- 6. Food
- 7. Beveroge
- 8. Financial
- 9. Garments, Textiles & Leather
- 10. Hospitolity & Tourism
- 11. Advertising
- 12. Metois & Building

#### 13. Construction 14. Rubber and Plastics

- 15. Oil and Gas
- 16. Toiletries and Cosmetics
- 17. Wood Processing
- 18. Pharmoceutical
- 19. Printing, Stationery and Packaging
- 20. Business Promotion & Consultancy
- 21. Information, Communication & Technology
- 22. Sonitation & Environmental Services
- 22. Sentecon & Environmental Services

All nominations must be sent to opiowords@opiphona.org or tomensch@opiphona.org by September 30th. 2023. Nomination Forms are available on the ASI website: www.agghana.org. You can contact Esther on 024.342.2868 or Theophilus on 024.376.5862 for any additional information. For nominations for the National Best Quality Awards, please contact Emmanuel, Ghana Standards Authority on 024.481.2053 or elosore@gso.gov.gh for registration forms, initial self-assessment questionnaire and any additional information.





#### Logo/Name/web

#### Description



Jodacy Plus is an agricultural processing company that was founded in October 2018 and began operating completely in January 2019. Under the brand name Jozy Snacks, we produce three fruits snacks: Jozy Dried Mango Chips, Jozy Dried Pineapple Chips, and Jozy Coconut Chips. Recently, we launched a new product our Jozy Granola, which comprises dried fruits, seeds, and nuts. jozysnacks.wordpress.com 0243937996 Spintex Road, Behind Marnet Gardens

#### Oklemekuku Agro Products and Farms Complex.



ancaster

University

Ghana

Year of Establishment: 2009. Crop : Mango. Products : Fresh Mango Fruits, Dried Fruits and Rolls, Fresh Fruits Juice, Fruits Jam, Frozen Mango Cubes, etc. Location: Lower Manya Krobo Municipal, Odumase Krobo. +233243812609 / +233504924123.

**Lancaster University Ghana** (LUG) is a partnership between the Transnational Academic Group (TAG) and Lancaster University, a top 10 university in the UK. Our primary mission is to provide world-class education and opportunities to students across the African continent. As the only British university campus in sub-Saharan Africa, students receive top-quality instruction while studying on the Lancaster University curriculum and earn the Lancaster UK degree award on completion of their studies.

LUG offers a Foundation Programme, an English Proficiency Programme, undergraduate courses in Accounting and Finance, Computer Science, Marketing, Business management, Law, Economics and International Relations, and Politics and International Relations, and a postgraduate degree, our Executive MBA.

www.lancaster.edu.gh | 233 (0)30 221 8989. | admissions@lancaster.edu.gh.

**Promasidor** was founded in 1979 by Robert Rose, who left the United Kingdom in 1957 for Zimbabwe to pursue his African dream. As Chairman of Allied Lyons Africa for over 20 years, he travelled extensively across Africa and gained a unique and thorough knowledge of the food industry throughout the continent. In particular, he noticed a lack of availability of the one highly nutritious product that the developed world takes for granted – milk.



He realised that with technology in manufacturing milk powders advancing rapidly, there was an exciting opportunity to provide milk powder in small portions that could be packaged in flexible sachets.

A passionate belief in this vision fuelled the pioneering concept of selling filled milk powder in small sachets. Promasidor began selling the Cowbell brand in the Democratic Republic of Congo (then Zaire) in 1979. Today Cowbell is sold in the majority of countries across the African continent

Telephone: +233 (302) 247 435, +233 (244) 335 294 | info@promasidor-gh.com 43 Dadeban Road North Industrial Area Accra, Ghana

**Sekoe Chocolate** is a wholly Ghanaian owned Chocolate company whose mission is to produce high quality products at competitive price using modern technology to provide high satisfaction to the consumers. In 2013, the company began making chocolates by using Ghana's premium cocoa beans and have expanded since.



The uniqueness of the company's products lies in the fact that, the company make customized chocolates with variations to the chocolate type, size, design, packaging and flavors according to the preference of the customer. Eric Agbozo is the CEO of Sekoe Chocolates, an entrepreneur with over 10 years'

experience in business leadership, business formation, operation, finance, and management. Contact: Eric Agbozo

Email : ceo@sekoechocolates.com/sales@sekoechocolates.com www.sekoechocolates.com

## **EXHIBITORS** PROFILE

#### Logo/Name/web

#### Description



**Bioko Treats** is a Ghanaian female owned company established in Accra in 2017. The company specializes in the production of pralines, bonbons and chocolate bars. Bioko brand is the story of pure creative passion, a strong sense of national pride, and an unwavering commitment to handcraft world-class chocolate bars and chocolate confectionary. The brand's founding is embedded in the motivational story of the founder, Ms. Jeanne Donkoh. Retired from a long career in the corporate world, Jeanne, in her late 50s, chanced on a television programme about chocolate making in Madagascar. That moment ignited a long-curbed passion for making dessert treats. She embarked on a quest, became a chocolate maker and a chocolateir, and the brand, Bioko Treats, was born. Bioko Treats is a member of the Fine Chocolate Industry Association.

#### Ms. Jeanne Donkoh Contact: +233 27 500 0440 ask@biokotreats.com Social Media: bioko\_treats/ biokotreatsgh Website: www.biokotreats.com



**Plot Enterprise Ghana Limited (PEGL)**, is a wholly Ghanaian female owned cocoa processing company that operates in the Free Zone Enclave in the industrial area of the port city of Takoradi in the Western Region of Ghana. PEGL started operations in 2010 and undertakes cocoa processing, export of processed cocoa products and cocoa, and export of other agricultural products. PEGL processes raw cocoa beans into semi-finished products (natural cocoa liquor, natural cocoa butter and natural cocoa cake for export. PEGL customers include confectionery, bakery & biscuit firms, and others within the cocoa product supply chain

#### Michael Darlington Arhin| Contact: +233 20 202 1550 marhin@plotgroup.com/ plot@plotgroup.com Website: www.plotghana.com



**Creative Bibini** is a leading software and digital marketing company founded in 2014 by three partners, the company has hence grown to delivery digital solutions in health, Finance, Agriculture, hospitality and service industries. We are guided by the need to develop tailored technological solutions for all businesses.

Our Services: Web Site & Mobile Application Development , Digital Marketing Software Support & Maintenance, Tech Consulting



The University of Mines and Technology (UMaT), Tarkwa, the premier mining university in West Africa became full-fledged university in 2004. The vision of the University is to become a Centre of Excellence in Ghana and Africa for producing world-class professionals in the field of mining, petroleum, technology, and related disciplines. Our mission, therefore, is to provide higher education in mining, petroleum, technology and related disciplines through effective teaching and learning, to promote knowledge through active research and dissemination of information and to offer professional services through extension services to the mining, petroleum and allied industries.

The University has established an Environmental Monitoring Laboratory comprising; Analytical Chemistry, Air Quality, Water Quality, Waste Water, Geotechnical, Petrological, Geophysical laboratories, and a Mobile Laboratory, with state of the art analytical equipment to offer services to clients.

#### P. O. Box 237, Tarkwa. Email: registrar@umat.edu.gh/oric@umat.edu.gh Tel: 0312197734/0312292534/0207567680



- Industrial Raw Material Mining
   Kaolin Basalt Limestone Feldspar
- Bulk Haulage

Kpong, near Tema Industrial Area

054 0122491 | www.redmoonresourcesltd.com

OT FI

## **EXHIBITORS** PROFILE

#### Logo/Name/web

#### Description



**ONDO HEALTH AND SAFETY** is a Ghana based First Aid health and safety firm that is located at East Legon - Accra Ghana. We set to compete in the highly competitive industry not only in the Ghanaian market but also in the global market.

ONDO HEALTH AND SAFETY, offer robust First Aid sales, health and safety training to both corporate organization and individuals. Our core sales and training areas revolve providing effective, life-saving first aid interventions. Our goal is to become one of the leading First Aid sales, health and safety training firms in Ghana with high profile corporate and individual clients.

ONDO HEALTH AND SAFETY, our client's best interest always comes first, and everything we do is guided by our values and professional ethics. We ensure that we hold ourselves accountable to the highest standards by meeting our client's business needs precisely and completely

**Ele Agbe Company Limited,** was founded in Ghana West Africa in 1993 by Comfort Adjahoe-Jennings its CEO. The company specializes in the production and export of Handicrafts, Recycled glass beads jewelry, and manufacturing of Shea products. (Ele Agbe means 'God is Alive' in the Ewe language of Ghana.)



Ele Agbe is into Shea butter cosmetics under the brand name of Nasheaba. Ele Agbe produces Shea butter products in a variety of body butters with essential oils, lip balms, body balms, body oils and soaps. In line with this focus on Shea butter products and in solidarity with the women who supply Ele Agbe with its raw products its factory was branded 'The Shea Shop' in 2011 and rebranded our products with new packaging. All the Nasheaba products have approval from both the FDA and GSA. Ele Agbe Company has USDA and EcoCert Organic Certification as well as ISO 9001:2015 certification. Ele Agbe has trained and employed hundreds of young people, including suppliers of our raw materials and working with Shea nut pickers, Shea butter processors and women who process raw coconut oil

Ele Agbe is a social enterprise that believes in giving back to society, working with other partners to embark on yearly medical missions to rural areas of Ghana. The Company CEO also volunteers as a mentor for women entrepreneurs in both national and international mentoring programmes and serves on development projects for rural communities in Ghana.

Activa International Insurance Company Ghana Ltd (AIIG) was incorporated in 2005 as Global Alliance Insurance to underwrite short term general insurance business in Ghana.

Activa is the founder of the Globus Network: a grouping of over 48 well-positioned and dynamic insurance companies in 48 out of the 54 African countries which allow multinational and global clients to enjoy expert and world-class insurance services and coverage with geographical presence across Anglophone, Arabophone, Francophone and Lusophone Africa.



#### **OUR LOCATIONS**

Head Office

ACTIVA International Insurance Company (Ghana) Limited Activa Square, No. 2 Maurice Yameogo Rd, Opposite North Ridge Lyceum North Ridge, Accra, Ghana PMB KA 85, Airport, Accra – Ghana Digital Address: GA - 015 - 9114 Telephone: +233 (0) 302 762 352 / (0) 302 686 352 / (0) 302672 145 Fax: +233 (0) 302 685 1768 Email: info@activa-ghana.com / Website: www.activa-ghana.com



LILI-PAT GROUP OF COMPANIES

#### Logo/Name/web

#### Description



# TAGLINE: Great Taste, Great Feeling LOCATION: Mallam, Gbawe-Telecom EMAIL: lilipearlasiedu@gmail.com PHONE NUMBER: 0502699595 / 0244206839 WEBSITE: www.lilipatgroup.com FACEBOOK HANDLE: www.facebook.com/lili\_patgroupofcompanies INSTAGRAM HANDLE: www.instagram.com/lili\_patgroup TWITTER HANDLE: www.twitter.com/group\_lili The project is an existing Cassava value chain production, Assorted Instant baby food production, Plant and Animal Milk beverages production, Cosmetics

formulators and other products. Sewerage Systems Ghana Limited (SSGL) is a limited liability company incorporated under the laws of Ghana and has been in existence since July 2012. It is an Engineering, Procurement and Construction Company with a primary focus on the provision of efficient liquid waste treatment. SSGL is a fully Ghanaian-owned company. Since its establishment, SSGL has built five new Faecal treatment plants; Lavender Hill Faecal Treatment Plant, Kotoku Faecal Treatment Plant, Kumasi Wastewater treatment plant, Takoradi Wastewater Treatment Plant and the Tamale Wastewater Treatment Plant.



SSGL has also rehabilitated the Mudor Sewerage Treatment Plant at James Town.

The company has engaged diligent and dedicated Ghanaian engineers and other skilled workforce trained to use technical innovations that are environmentally friendly.

At Sewerage Systems Ghana Limited, satisfying our stakeholders is paramount hence our commitment to building long-lasting and closer relationships with governments, regulators, local authorities and the communities at large.



**Chroma Digital Solutions** is a leading printing and branding company that offers innovative and creative solutions for businesses of all sizes. As a reputable printing and branding company, Chroma has a track record of providing exceptional quality services that help clients stand out in their respective markets.

Our state-of-the-art printing equipment and cutting-edge technology ensure that all of our clients' printing and branding projects are completed to the highest standard.

No. 15, Mensah Saba Road, Accra, Ghana | Mobile: +233 (0) 24 440 3418



**DBS Industries Limited** is Ghana's leading manufacturer of high-quality building products such as Roofing sheets, Trusses, Concrete Products, Ready-mix concrete and pre-fabricated steel structures, bars, pipes, plates with over 25 years of experience.

Our team is currently working on new and better ways of protecting your homes and buildings. We arecommitted to making our products better, stronger, safer, more sustainable and faster plus easier to install.

Contact us: info@dbsghana.com | +233-0-240844444



GRAND ARENA I AICC + ACCRA + GHANA

**Propak Ghana** is organized by Afrocet-Montgomery, a subsidiary of the Montgomery Group which specializes in running exhibitions in West Africa. In running exhibitions since 1895, The Montgomery Group is one of the leading exhibitions organizers globally with over 60 events happening at any one time. Based in London but with offices all over the world, Africa is one of their key markets and they are the largest trade exhibition organizers on the continent. **Website: www.propakghana.com** 





## Let's Get Talking Now!!! FOR ENQUIRIES ON EXHIBITION AND SPONSORSHIP

Call +233(0)24 493 3106, 024 354 9482, 020 999 6002 [Kafui]kamoafo@agighana.org | [Johnson] joboateng@agighana.org











































GHANA INDUSTRIAL SUMMIT & EXPO 2023 77













NERS











































#### Media Partners



Johnson Opoku-Boateng (DBDS, AGI) Nathaniel O. Quarcoopome (DFA, AGI) John Defor (Director, Policy & Research, AGI) Beauty Kafui Amoafo (BDO, AGI) Daniel Okyere Tweneboah (BDO, AGI) Jessica Apo-Teye Kabutson (NSP, BDS - AGI) Marie Antoinette Kosiba (Intern) Bless Oduro (Intern) Jojo Quayson (PR/Accra Manager)

Benedictus Adzimah (GP Communications)

**EU Planning Committee VRA Planning Committee Fan Milk Planning Committe** 



At QA Consult we understand your needs and hence our solutions are customized for best fit. We work every day to make industry what it must be.



Manufacturing | Hospitality | Service

Ist Floor Beracah Plaza Aviation Highway (off Spintex Rd) East Airport, Accra GPS: GZ-168-1688 P. O. Box SK1805, Sakumono, Tema-Ghana C+233 24 469 1674/+233 20 999 6002/+233 57 228 9440 info@qaconsultgh.com/eunice@qaconsultgh.com

... the hub of quality assurance & industry solutions

## DIVERSIFYING OUR GENERATION PORTFOLIO FOR SUSTAINABLE POWER SUPPLY

The Volta River Authority (VRA) has since 1961, harnessed the resources of the Volta River to provide electrical energy for industrial, commercial and domestic use in Ghana as well as transportation, fishery and recreation.

Starting with a generation capacity of 588MW, the VRA now operates 2512.5MW from its hydro, thermal and solar plants.

VRA continues to diversify its generation portfolio by exploring cleaner, cheaper and renewable sources of power generation such as wind and solar energy to sustain power supply.



For further information, please contact The Chief Executive

Volta River Authority Electro Volta House P. O. Box MB 77 Accra, Ghana Digital Address: GA-145-7445 Tel: +233 302-664941-9 +233 302-744400 | +233-302-218540 Email: chiefx@vra.com corpcomm@vra.com